



Deutsche Bank Stefan Krause

Chief Financial Officer

Analyst Call, 2 February 2012

Passion to Perform

Agenda



1 **Group results**

2 Segment results

3 Key current topics

Overview



	4Q2011	4Q2010
Profitability	Income before income taxes (in EUR bn)	(0.4) 0.7
	Net income (in EUR bn)	0.2 0.6
	Pre-tax RoE (target definition) ⁽¹⁾	(3)% 6%
	Diluted EPS (in EUR)	0.15 0.63
	Dividend per share (in EUR)	0.75⁽²⁾ 0.75
	31 Dec 2011	30 Sep 2011
Capital⁽³⁾	Core Tier 1 capital ratio	9.5% 10.1%
	Tier 1 capital ratio	12.9% 13.8%
	Core Tier 1 capital (in EUR bn)	36.3 34.1
Balance Sheet	Total assets (adjusted, in EUR bn) ⁽⁴⁾	1,267 1,296
	Leverage ratio (target definition) ⁽⁵⁾	21 22
	Liquidity reserves (in EUR bn) ⁽⁶⁾	219 184

(1) Based on average active equity

(2) Proposed

(3) 31 Dec 2011 based on Basel 2.5, 30 Sep 2011 based on Basel 2

(4) Adjusted for netting of derivatives and certain other components (Total assets according to IFRS were EUR 2,164 bn as of 31 Dec 2011 and EUR 2,282 bn as of 30 Sep 2011)

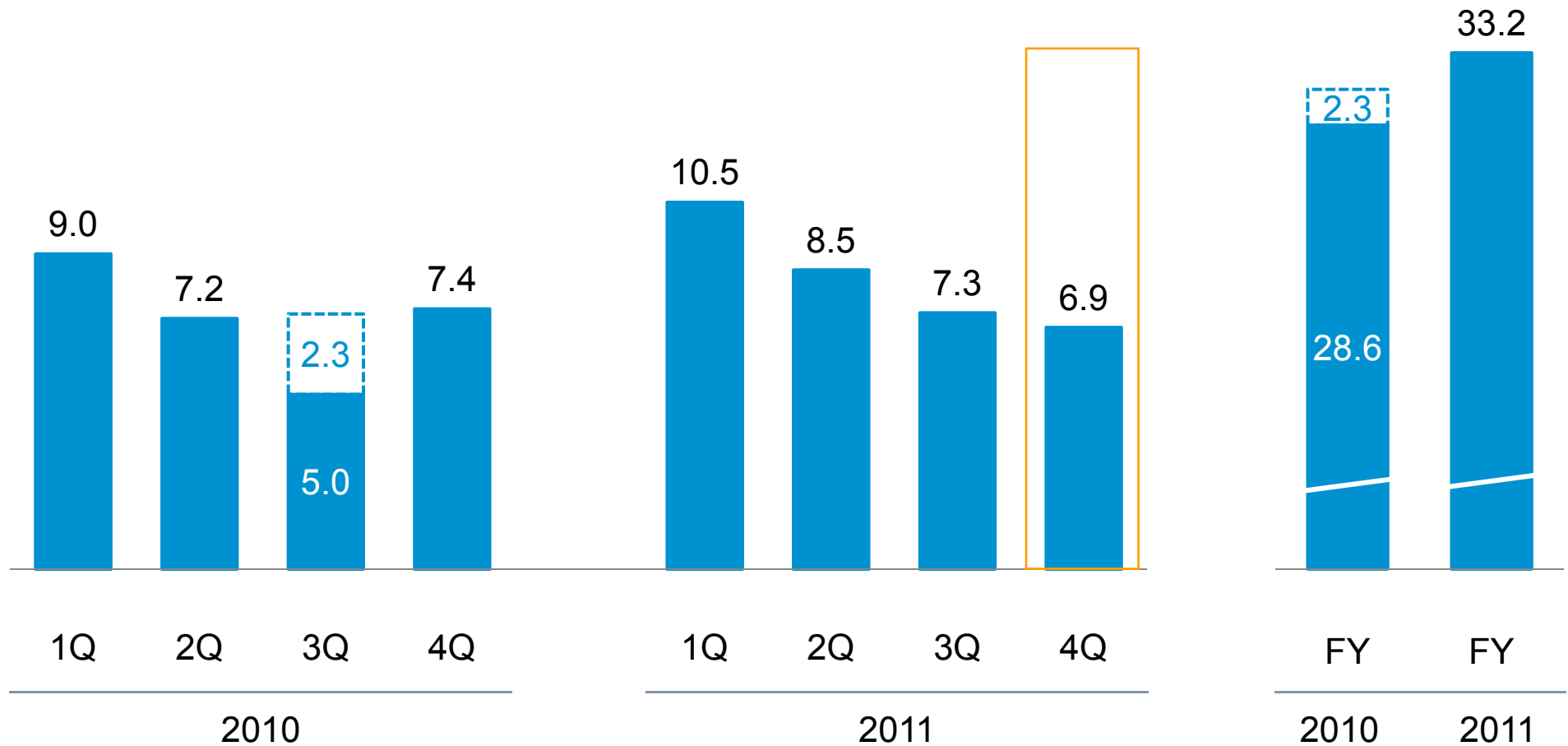
(5) Total assets (adjusted) divided by total equity (adjusted) per target definition

(6) The bank's liquidity reserves include (a) available excess cash held primarily at central banks, (b) unencumbered central bank eligible business inventory, as well as (c) the strategic liquidity reserve of highly liquid government securities and other central bank eligible assets. Excludes any positions held by Postbank



Net revenues In EUR bn

Postbank-related charge in 3Q2010



Note: Figures may not add up due to rounding differences

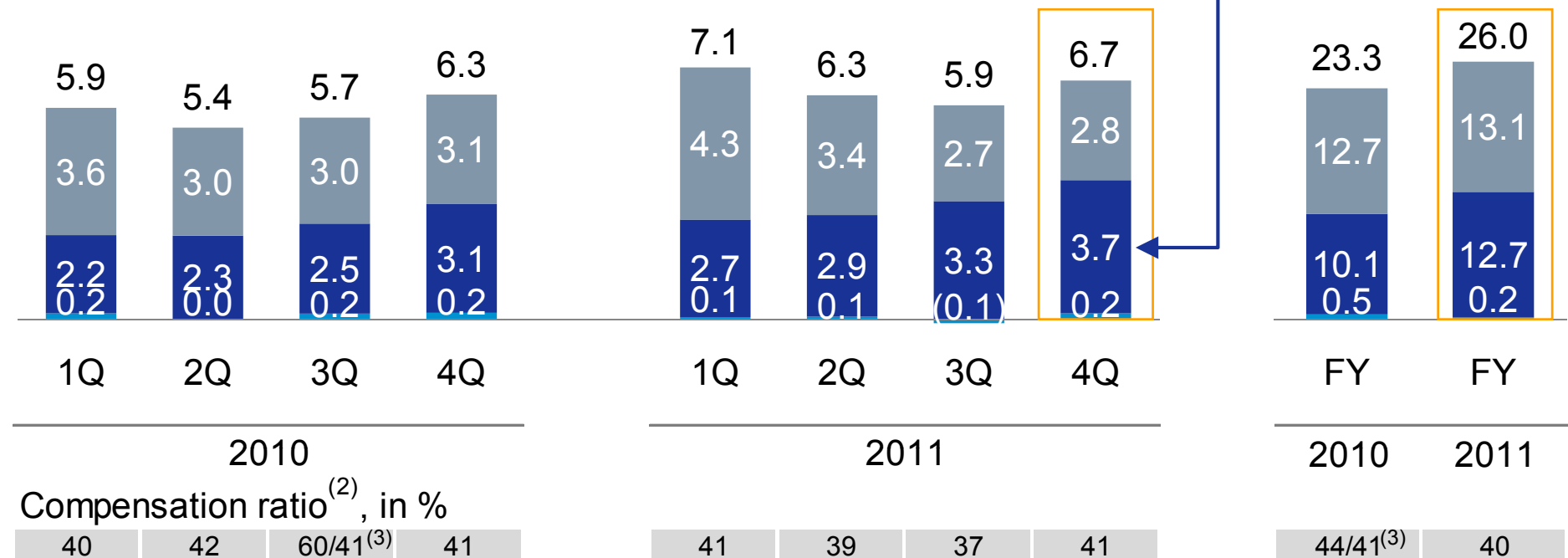


Non-interest expenses

In EUR bn

- Compensation and benefits
- General and administrative expenses
- Other non-interest expenses⁽¹⁾

4Q2011		in EUR m
▶ Significant litigation cases		380
▶ Bank levies		154
▶ Cosmo Impairment		135



Note: Figures may not add up due to rounding differences

(1) Incl. policyholder benefits and claims, impairment of goodwill and intangible assets where applicable

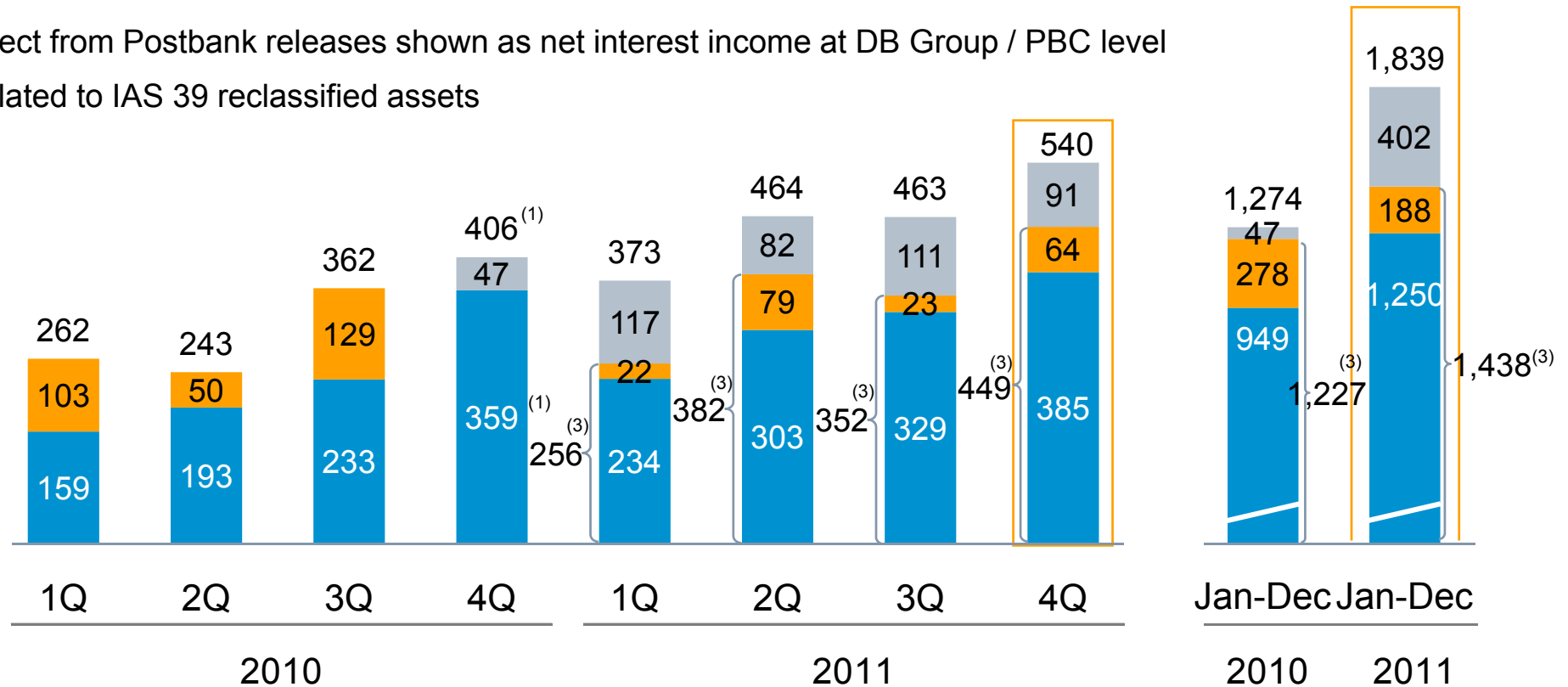
(2) Compensation & benefits divided by net revenues

(3) Excluding Postbank effect of EUR (2.3) bn in 3Q2010



Provision for credit losses In EUR m

- Effect from Postbank releases shown as net interest income at DB Group / PBC level
- Related to IAS 39 reclassified assets



CIB	90	77	179	143	33	127	92	210	488	462
PCAM ⁽²⁾	173	174	185	254	338	333	370	322	785	1,364

Note: Divisional figures do not add up due to omission of Corporate Investments; figures may not add up due to rounding differences

(1) Includes IAS 39 reclassified assets of EUR (6) m

(2) Includes consolidation of Postbank since December 2010

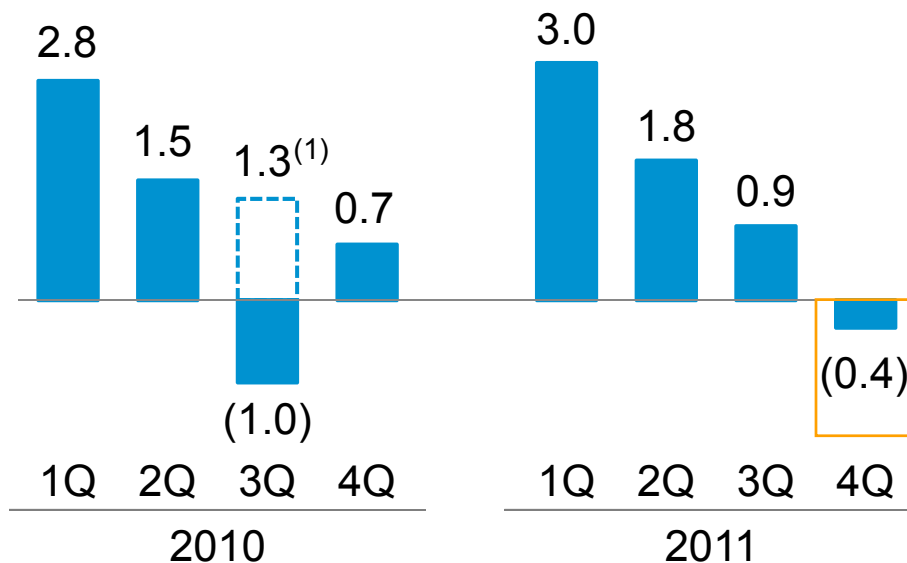
(3) Provisions for credit losses after Postbank releases in relation to allowances established before consolidation



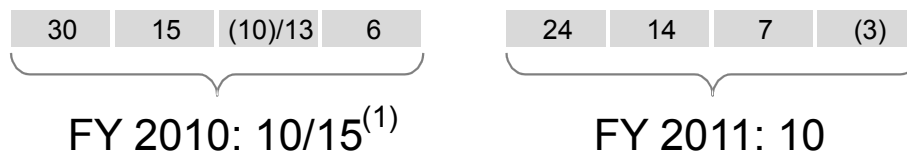
Profitability

Income before income taxes

In EUR bn

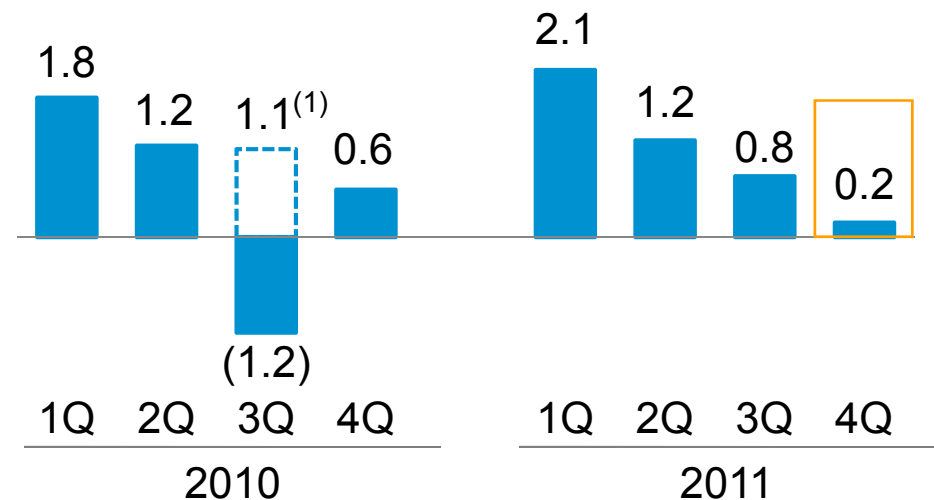


Pre-tax return on equity⁽²⁾, in %

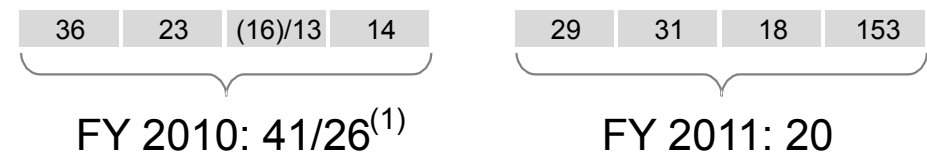


Net income

In EUR bn



Effective tax rate, in %



(1) Excluding Postbank effect of EUR (2.3) bn in 3Q2010
 (2) Annualized, based on average active equity

Agenda



1 Group results

2 Segment results

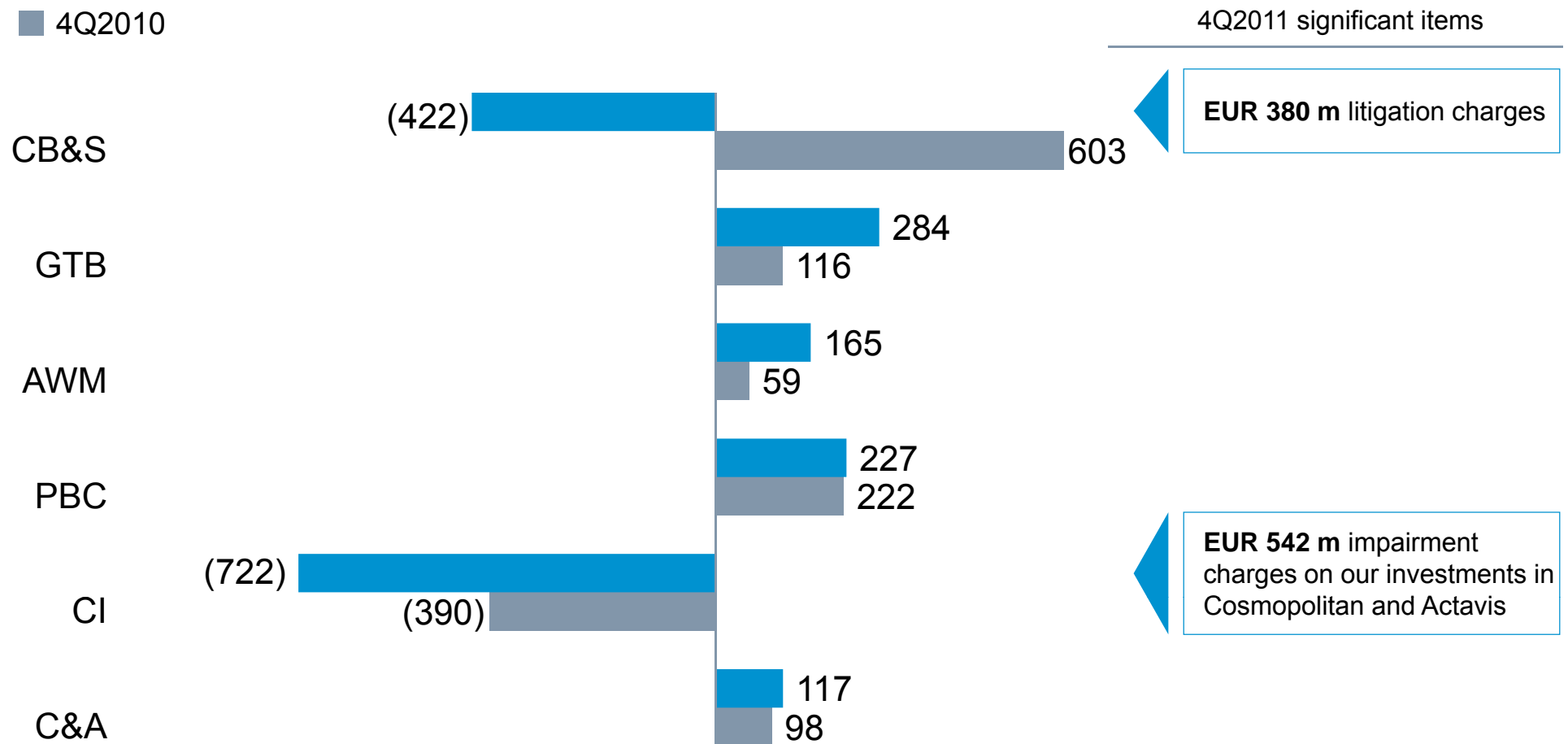
3 Key current topics



Segment overview

Income before income taxes, in EUR m

■ 4Q2011
■ 4Q2010

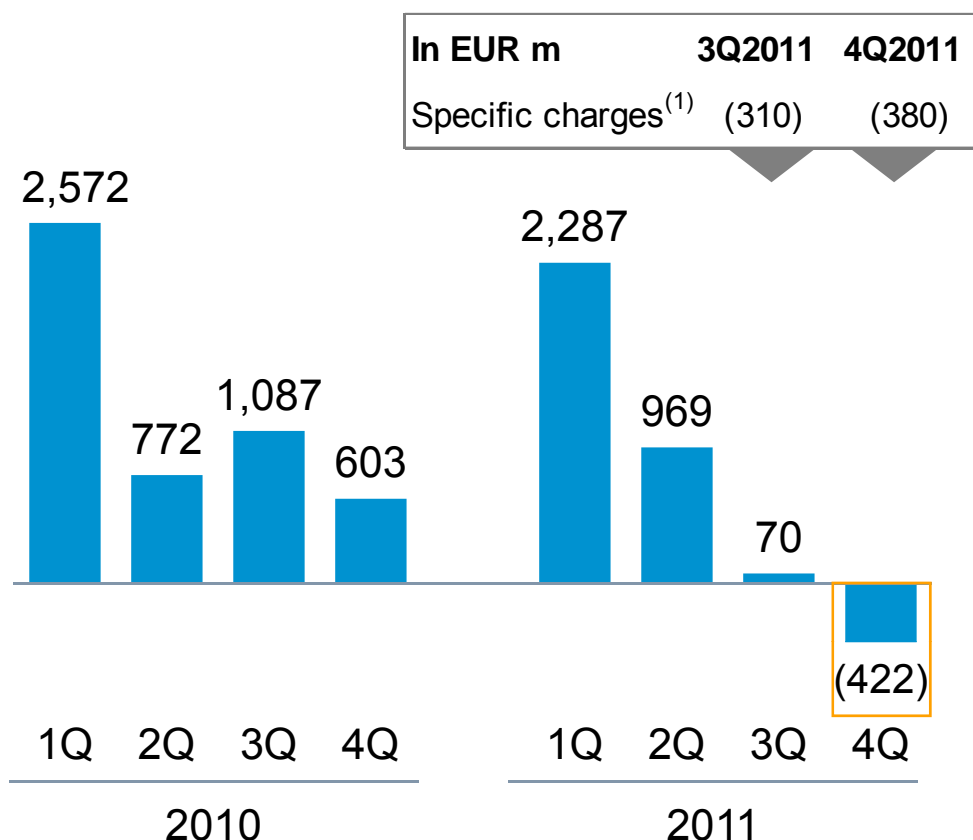


Corporate Banking & Securities



Income before income taxes

In EUR m



(1) Charge relating to the impairment of a German VAT claim in 3Q2011 as well as specific charges mainly related to litigation in 4Q2011. Additionally, there were specific charges of EUR 275 m mainly related to litigation in 1Q–3Q2011

Key features

In EUR m

	4Q2011	4Q2010	3Q2011	FY2011	FY2010
Revenues	2,463	3,711	2,602	14,885	17,551
Provisions for credit losses	(145)	(89)	(51)	(304)	(375)
Noninterest exp.	(2,737)	(3,020)	(2,473)	(11,650)	(12,122)
IBIT	(422)	603	70	2,905	5,033
CIR, in %	111	81	95	78	69
RoE, in %	(9)	13	2	16	27

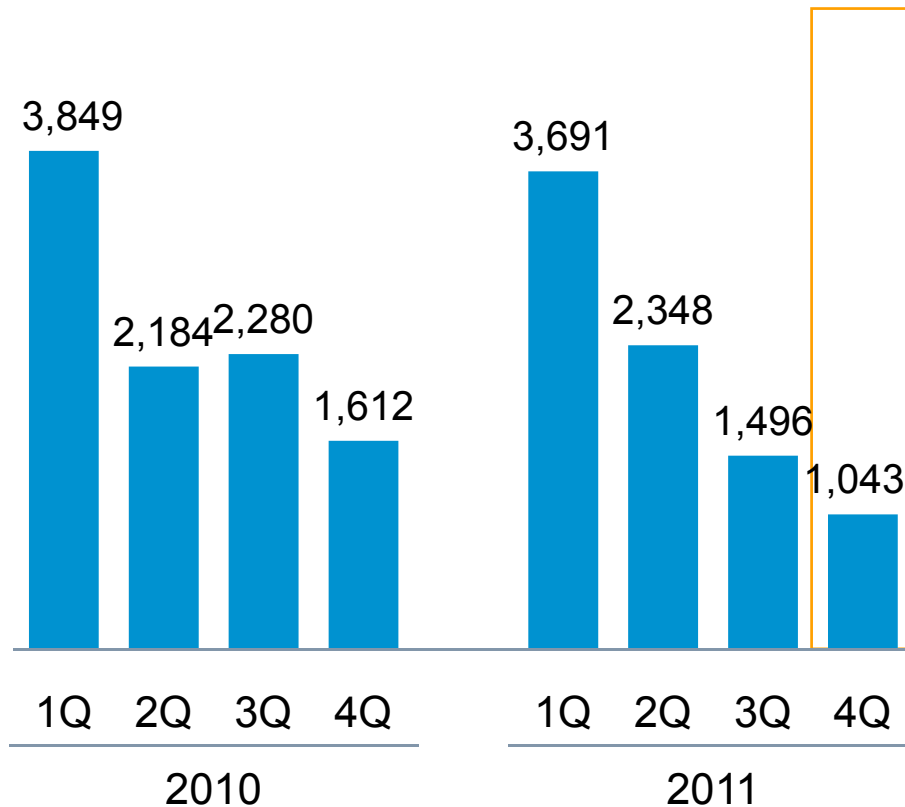
- 4Q impacted by litigation charges
- Resilient FY2011 performance despite difficult market conditions, especially in Europe, reflecting the value of recalibrated and further integrated platform
- In 2011, Deutsche Bank ranked #1 in Global Fixed Income market share (Greenwich Associates), #1 Global Prime Broker (Global Custodian), #1 FX Bank (Euromoney) and named Best Bond House by IFR



Sales & Trading debt and other products

Net revenues

In EUR m



Key features

Overall

- Revenues down q-o-q due to seasonal declines, exacerbated by industry-wide falls in client activity due to ongoing European sovereign crisis
- Solid performance in client solutions

FX / Money Markets / Rates

- Lower FX revenues q-o-q but record fourth quarter and full year client volumes; strong full year revenues
- Money Markets, Rates and RMBS revenues down in weaker market environment

Credit

- Significantly lower losses q-o-q through active de-risking of exposures partly offset by lower industry activity and market volatility
- Solid results in client solutions business

Emerging Markets

- Lower revenues q-o-q as the business de-risked in uncertain market environment

Commodities

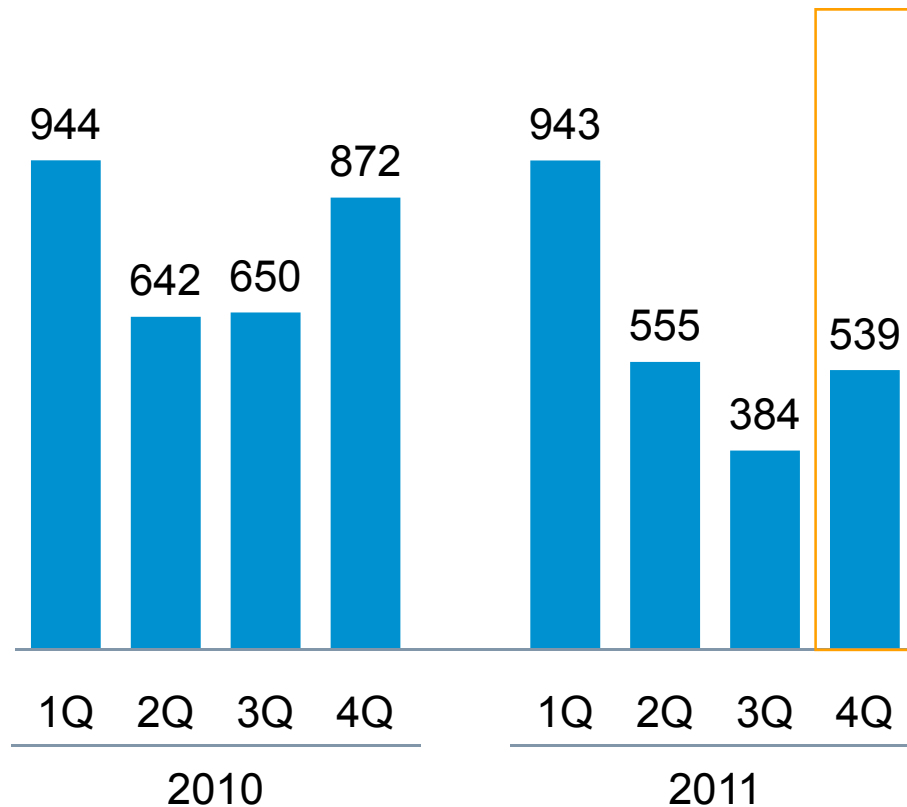
- Lower q-o-q revenues but record revenues in FY2011



Sales & Trading equity

Net revenues

In EUR m



Key features

Overall

- Overall revenues higher q-o-q despite weak client activity, driven by improved derivatives performance

Cash Equities

- Solid revenues despite lower client activity
- Some market share gains in the US

Equity Derivatives

- Higher revenues q-o-q driven by good performance in client solutions

Prime Brokerage

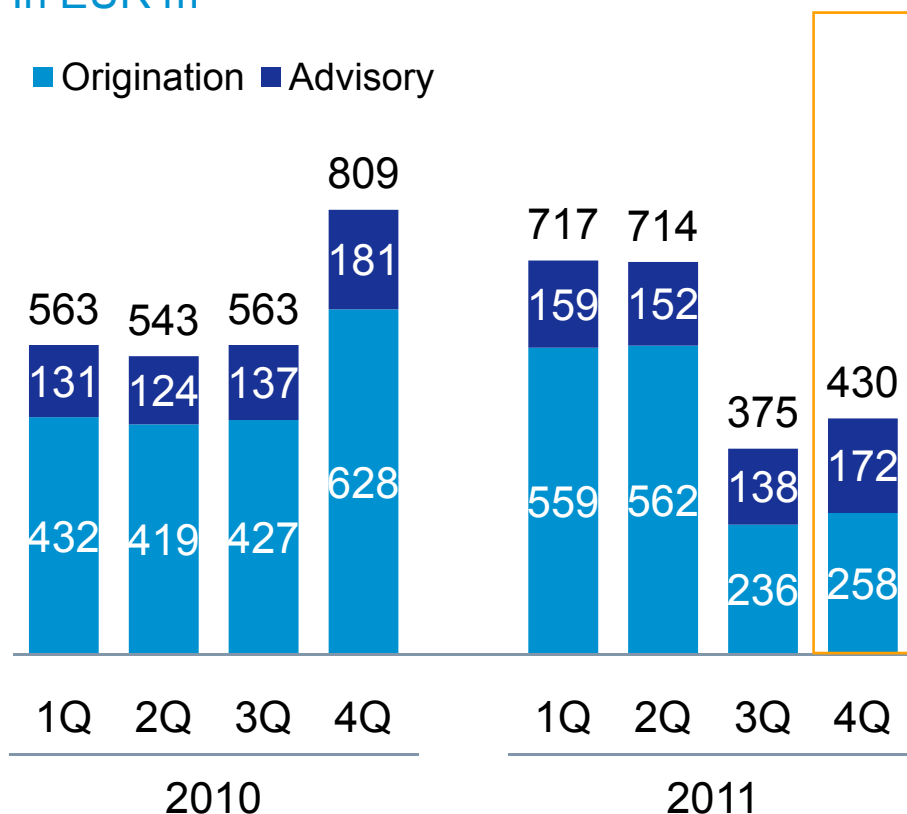
- Solid revenues reflecting stable balances partially offset by weaker client activity

Origination & Advisory



Net revenues

In EUR m



Key features

Overall

- Macro environment continued to impact origination activity across the industry – advisory activity remained solid
- Ranked #6 globally – very small gap to #5, despite higher exposure to slowdown in Europe
- #1 in EMEA, highest market share for nine years; #4 in APAC, up from #6 in previous year

Advisory

- Ranked #6 globally, #2 in EMEA
- #4 in cross-border M&A

Equity Origination

- Maintained #1 ranking in EMEA, #4 in APAC and #3 in IPOs (Bloomberg)
- IPO pipeline continues to build

Investment Grade

- #2 in all international bonds (Thomson Reuters)
- #2 in all bonds in Euros (Thomson Reuters)

High Yield / Leveraged Loans

- High Yield issuance rebounded from 3Q 2011 – up 32% q-o-q
- #3 globally, #1 in EMEA, #4 in Americas and #3 in APAC

Note: Rankings refer to Dealogic (fee pool) and refer to Jan-Dec 2011 unless otherwise stated; figures may not add up due to rounding differences;
EMEA = Europe, Middle East and Africa

Global Transaction Banking

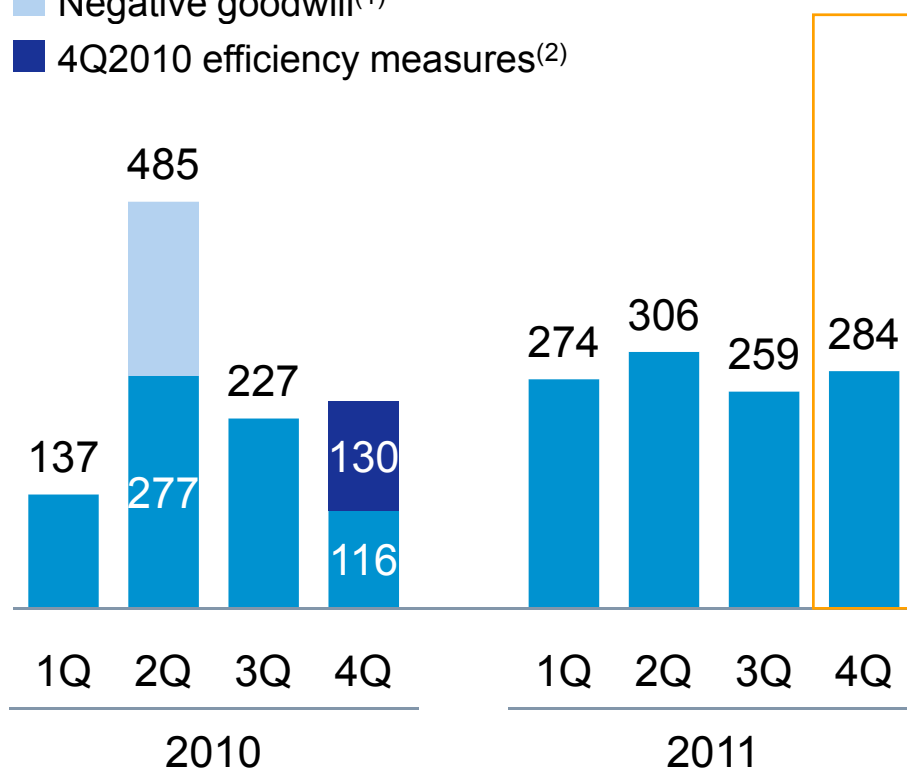


Income before income taxes

In EUR m

■ Negative goodwill⁽¹⁾

■ 4Q2010 efficiency measures⁽²⁾



- (1) Negative goodwill (provisional at that time) from the commercial banking activities acquired from ABN AMRO in the Netherlands and consolidated since 2Q2010
 (2) Related to complexity reduction program and CIB integration; severance booked directly in GTB and allocations of severance from infrastructure
 (3) Treasury Management International (TMI) magazine, Oct 2011
 (4) Trade Finance Survey 2012, Jan 2012

Key features

	4Q2011	4Q2010	3Q2011	FY2011	FY2010
Revenues	929	866	941	3,608	3,379
Provisions for credit losses	(64)	(54)	(41)	(158)	(113)
Noninterest exp.	(581)	(696)	(640)	(2,327)	(2,300)
IBIT	284	116	259	1,123	965
CIR, in %	63	80	68	64	68
RoE, in %	46	18	43	46	40

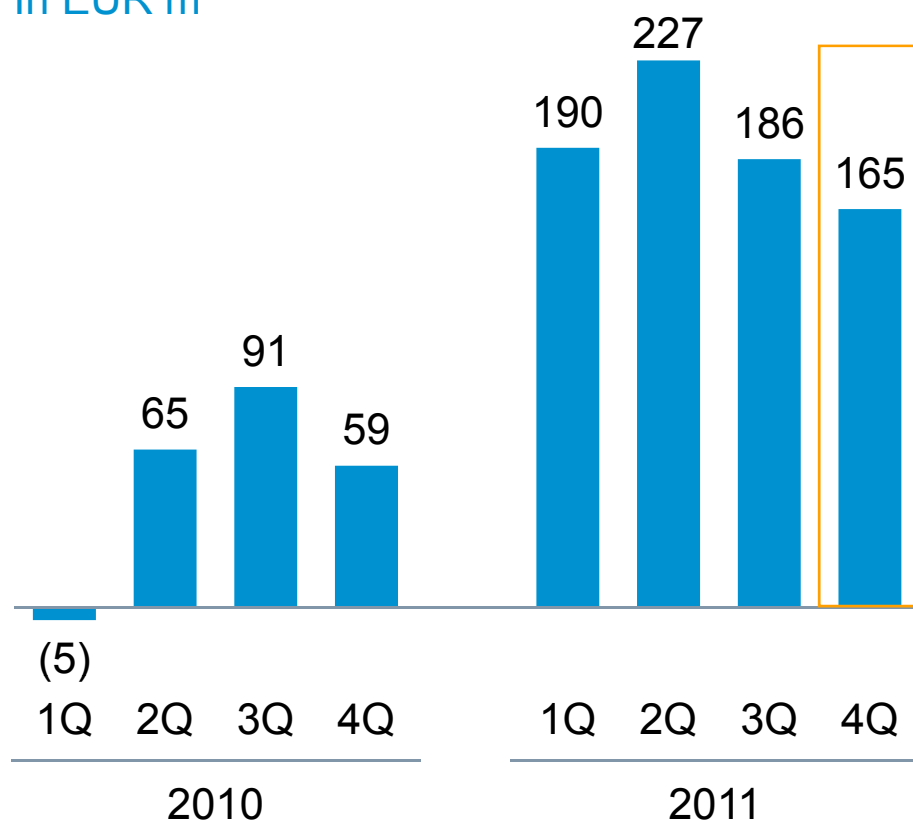
- Record FY revenues driven by strong results across all businesses
- Solid 4Q11 performance with continued focus on fee income and robust interest revenues
- Noninterest expenses reflect sustained cost management
- Named 'Global Bank of the Year for Cash Management' by TMI magazine⁽³⁾
- Awarded 'No. 1 Best Domestic Trade Finance Provider in Western Europe and the U.S.' by Euromoney⁽⁴⁾

Asset and Wealth Management



Income before income taxes

In EUR m



(1) In EUR bn

Key features

In EUR m

	4Q2011	4Q2010	3Q2011	FY2011	FY2010
Revenues	909	1,010	876	3,762	3,674
Provisions for credit losses	(11)	(13)	(11)	(55)	(39)
Noninterest exp.	(733)	(937)	(680)	(2,941)	(3,426)
IBIT	165	59	186	767	210
Net new money ⁽¹⁾	5	4	(13)	(9)	(1)
Invested assets ⁽¹⁾	813	825	780		

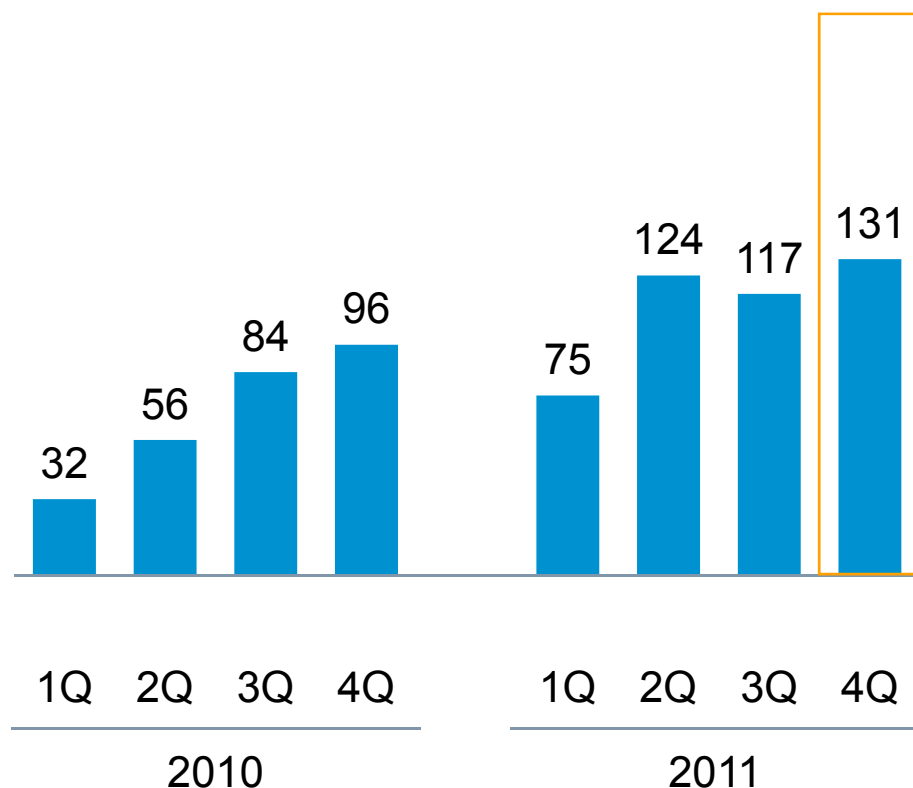
- 4Q revenues benefited from strength in AM: Improved real estate activity, stabilizing equity markets and a shift-to higher fee products resulted in higher revenues q-o-q, partly offset by reduced client activity in PWM
- 4Q costs increased q-o-q due to legacy legal expenses and Sal. Oppenheim reorganization costs in PWM, and higher performance-related compensation in AM. Significant y-o-y cost decline was a result of platform efficiencies and synergies from Sal. Oppenheim integration

Asset Management



Income before income taxes

In EUR m



(1) In EUR bn

Key features

In EUR m

	4Q2011	4Q2010	3Q2011	FY2011	FY2010
Revenues	453	459	397	1,744	1,706
Provisions for credit losses	(0)	(1)	1	0	(1)
Noninterest exp.	(322)	(362)	(281)	(1,298)	(1,439)
IBIT	131	96	117	446	268
Net new money ⁽¹⁾	8	4	(12)	(13)	(1)
Invested assets ⁽¹⁾	544	550	516		

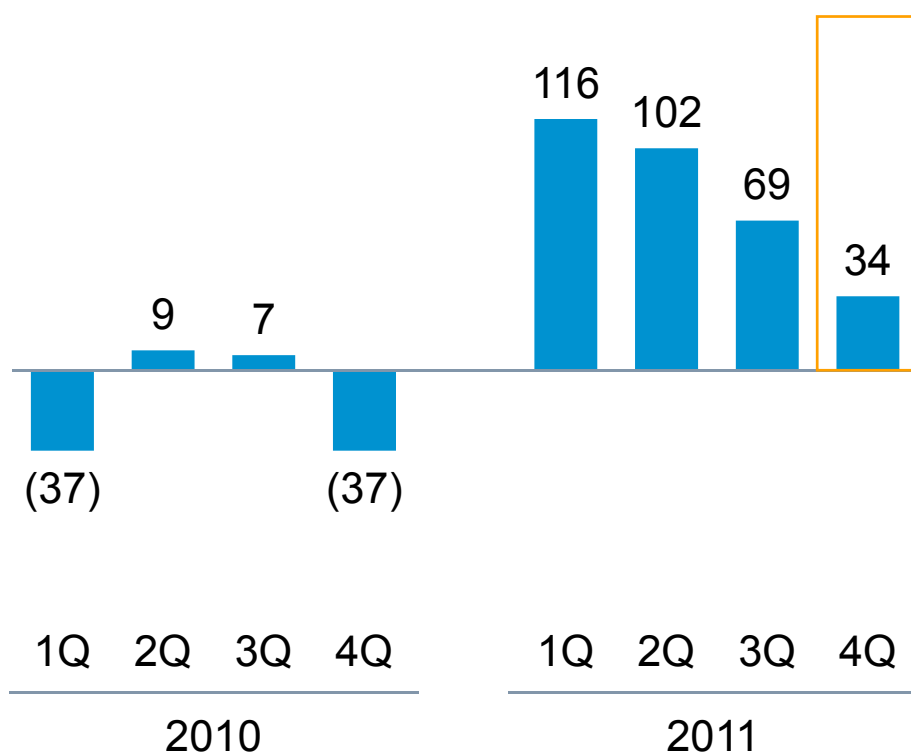
- 4Q continued to benefit from platform efficiencies, stabilizing markets and a shift to higher-fee products
- Improved Real Estate activity and performance fees in RREEF
- Invested assets increase EUR 28 bn q-o-q: Favorable FX, strong market performance, and NNM inflows of EUR 8 bn mainly in Cash

Private Wealth Management



Income before income taxes

In EUR m



(1) In EUR bn

Key features

In EUR m

	4Q2011	4Q2010	3Q2011	FY2011	FY2010
Revenues	456	551	479	2,018	1,968
Provisions for credit losses	(11)	(13)	(12)	(55)	(38)
Noninterest exp.	(411)	(575)	(398)	(1,644)	(1,987)
IBIT	34	(37)	69	321	(57)
Net new money ⁽¹⁾	(3)	(0)	(1)	4	1
Invested assets ⁽¹⁾	269	275	264		

- 4Q revenue declines in Germany, Asia/Pacific and EMEA partially offset by continued growth in Americas
- 4Q IBIT negatively impacted by lower client activities, legacy legal expenses and Sal. Oppenheim reorganization costs (severance, vacant space charges)
- Y-o-y cost reduction of 18% driven by successful Sal. Oppenheim alignment and PWM cost containment
- Full year EUR 4 bn net inflows driven by Asia/Pacific and Germany
- RWAs down 10% from continued de-risking in Sal. Oppenheim

Private & Business Clients



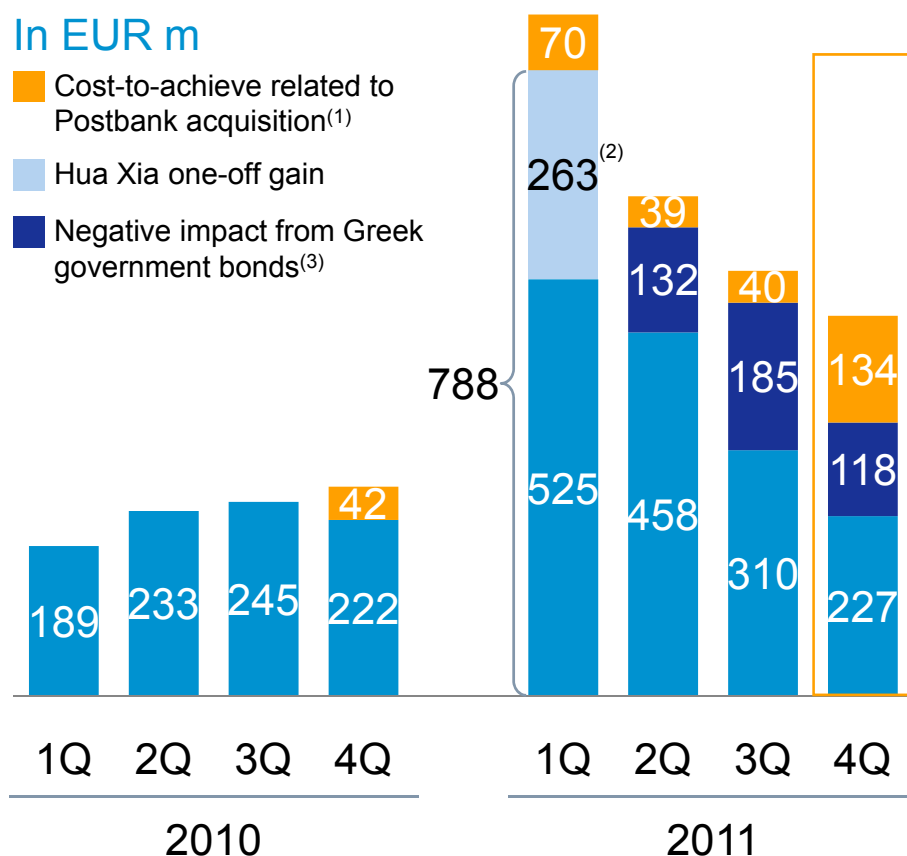
Income before income taxes

In EUR m

Cost-to-achieve related to Postbank acquisition⁽¹⁾

Hua Xia one-off gain

Negative impact from Greek government bonds⁽³⁾



(1) Net of non-controlling interests

(2) Previously reported net of an anticipated offsetting component which did not materialize

(3) Includes EUR 155 m impairment losses, partly offset by EUR 22 m non-controlling interests on segment level for 2Q2011 and EUR 228 m, partly offset by EUR 43 m in 3Q2011 and EUR 144 m, partly offset by EUR 26 m in 4Q2011. The average book value, equaling the fair value, of PBCs Greek government bonds holding amounts to 29% of the notional value as of 31 Dec 2011

Key features

In EUR m

	4Q2011	4Q2010	3Q2011	FY2011	FY2010
Revenues	2,556	1,824	2,426	10,617	6,136
Provisions for credit losses	(311)	(240)	(359)	(1,309)	(746)
Noninterest exp.	(1,983)	(1,354)	(1,729)	(7,336)	(4,493)
IBIT	227	222	310	1,782	890
CIR, in %	78	74	71	69	73
RoE, in %	8	15	11	16	19

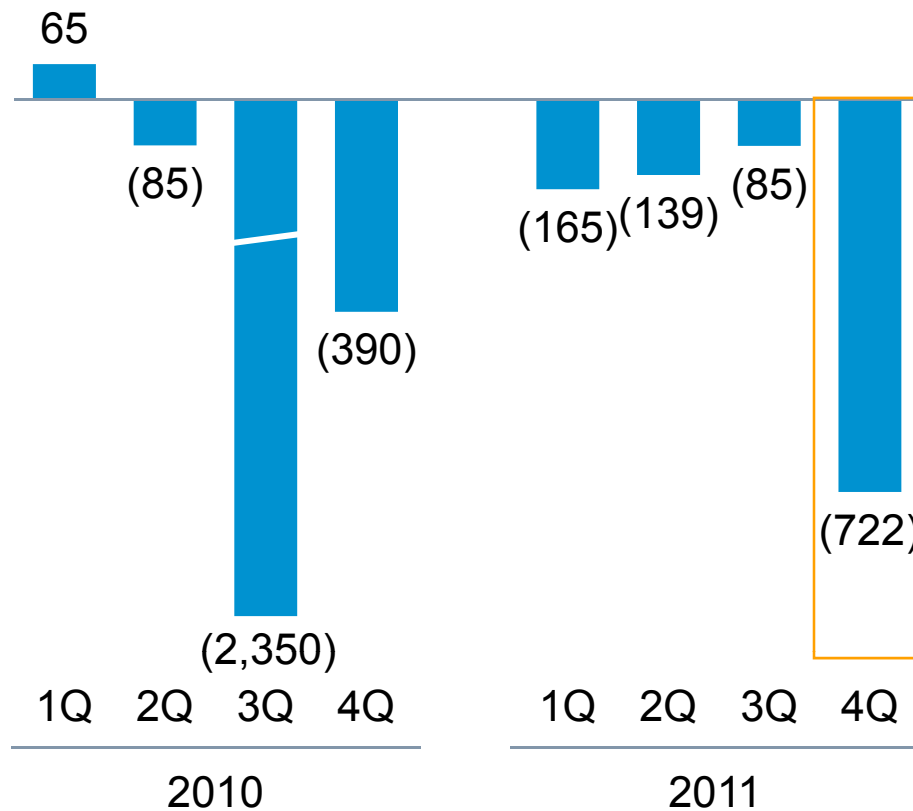
- On a full year basis, PBC performed strongly above target despite adverse market conditions while delivering on Postbank integration
- All PBC business divisions contributed positively to IBIT increase
- Risk cost reduction proving superior risk management model and high portfolio quality
- Integration on track, and ahead of plan



Corporate Investments

Income before income taxes

In EUR m



4Q2011 key features

In EUR m

	4Q2011	4Q2010	3Q2011	FY2011	FY2010
Revenues	(193)	(40)	213	394	(1,796)
Provisions for credit losses	(8)	(8)	(0)	(14)	0
Noninterest exp.	(520)	(343)	(299)	(1,492)	(967)
IBIT	(722)	(390)	(85)	(1,111)	(2,760)

- Actavis: A change in the exit assumptions led to an updated valuation and, thus, triggered an impairment of EUR 407 m
- Cosmopolitan: An updated valuation resulted in an impairment of EUR 135 m triggered by slower than expected gaming performance at the Cosmopolitan
- BHF Bank: Back office restructuring and balance sheet derisking resulted in non-operating expenses of EUR 97 m

Agenda



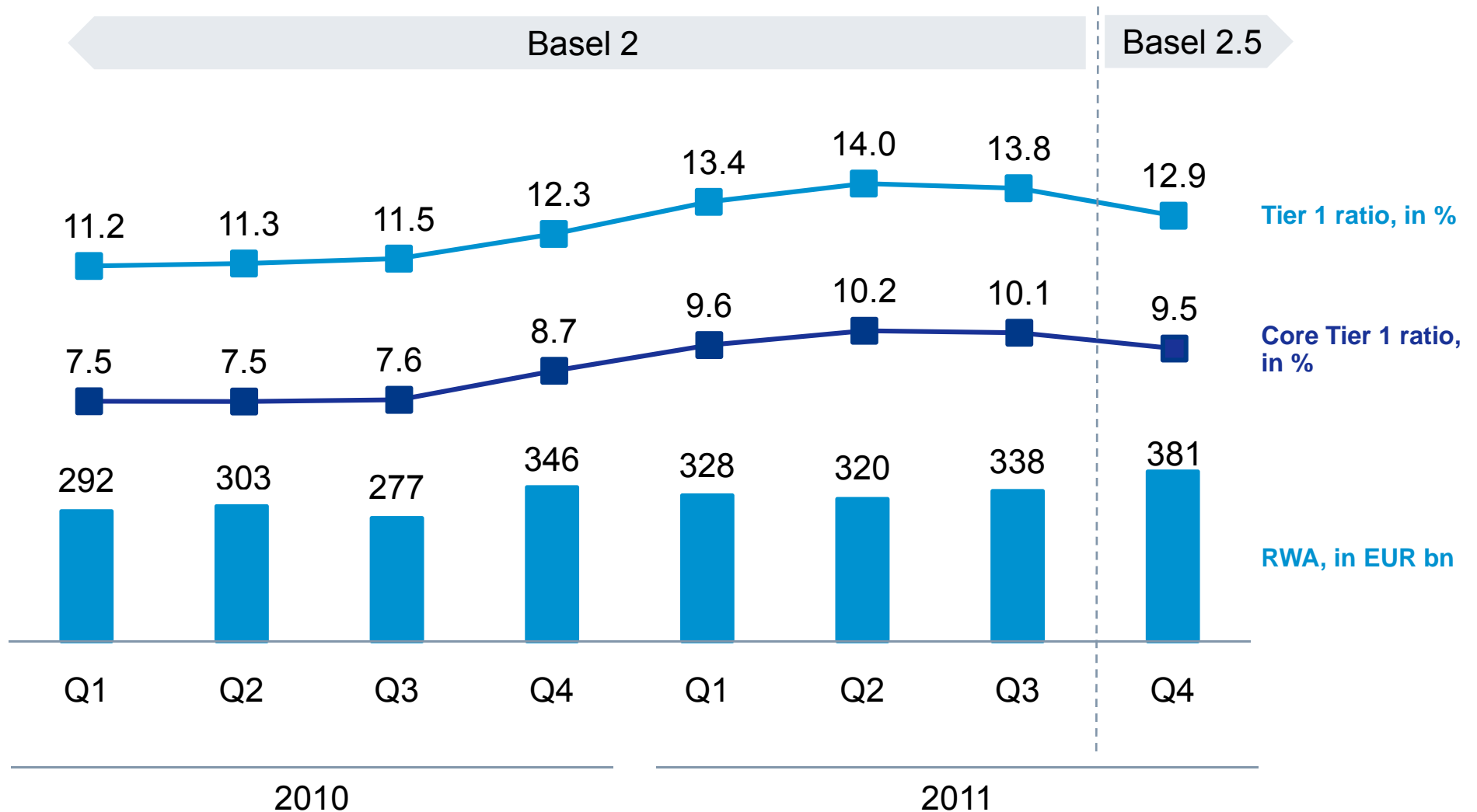
1 Group results

2 Segment results

3 Key current issues



Capital ratios and risk-weighted assets



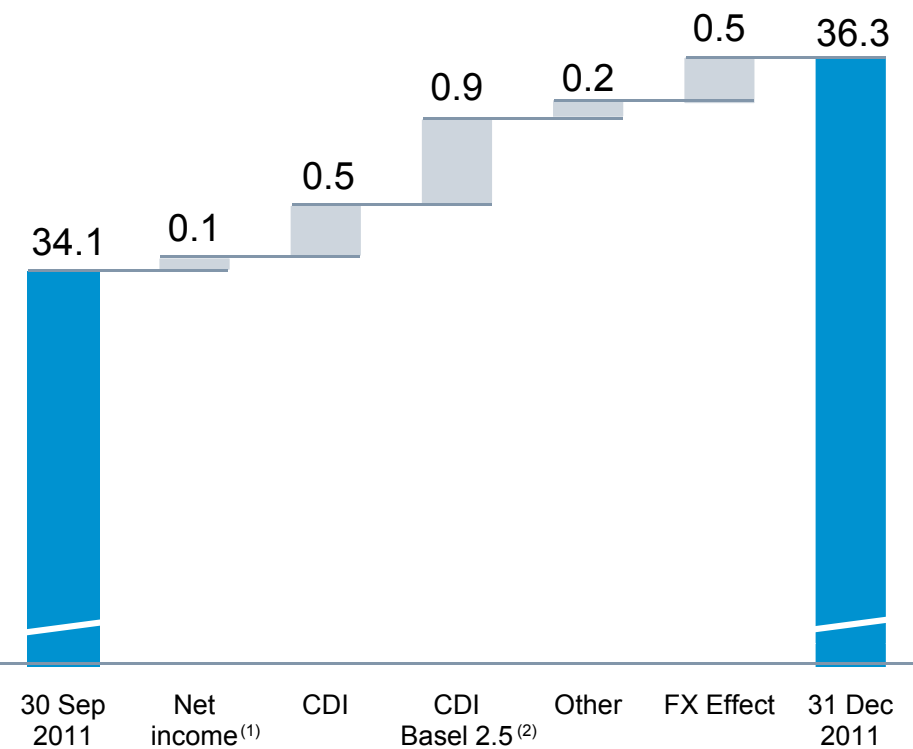
Note: Tier 1 ratio = Tier 1 capital / RWA; Core Tier 1 ratio = (Tier 1 capital - hybrid Tier 1 capital) / RWA



Core Tier 1 capital and RWA development

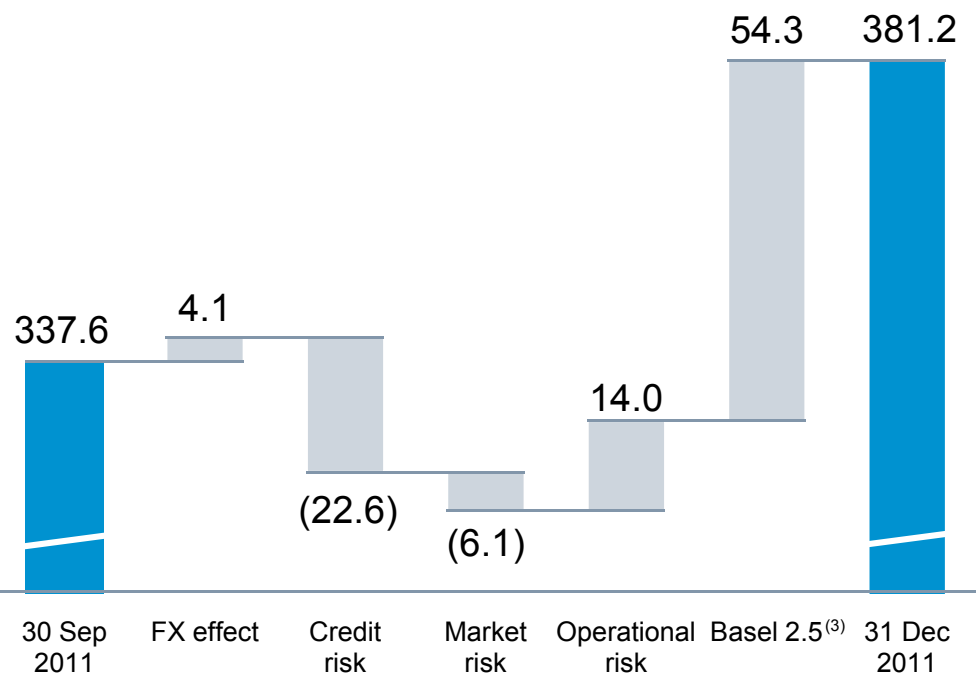
Core Tier 1 capital

In EUR bn



RWA

In EUR bn



Note: Figures may not add up due to rounding differences; CDI = Capital Deduction Items

(1) Net income attributable to Deutsche Bank shareholders

(2) Decrease of securitization deductions in the trading book. These positions are now risk-weighted as a result of Basel 2.5

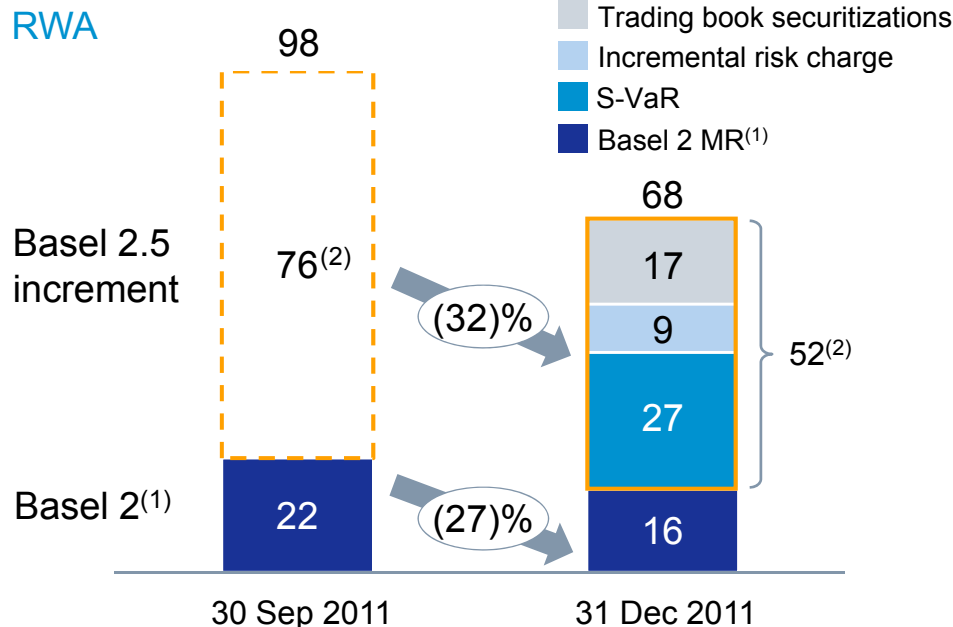
(3) Basel 2.5 additions comprises EUR 51.8 bn Market Risk RWA and EUR 2.5 bn Credit Risk RWA



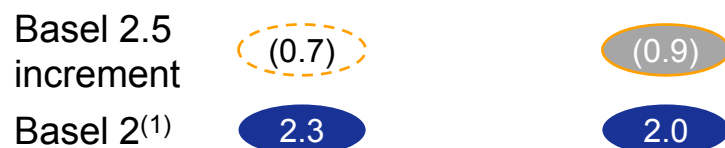
Basel 2.5: Impact on trading book market risk

In EUR bn

Market risk capital requirements



CT1 Deductions (TB Securitizations)



(1) Basel 2 result for 3Q11 and Basel 2 pro-forma result for 4Q11

(2) EUR 76 / 52 bn TB RWA include benefit of lower VaR based RWA after introduction of Basel 2.5 due to removal of specific risk surcharge

S- VAR – Stressed VAR; IRC – Incremental Risk Charge; TB Securitizations – Correlation and non-correlation portfolio

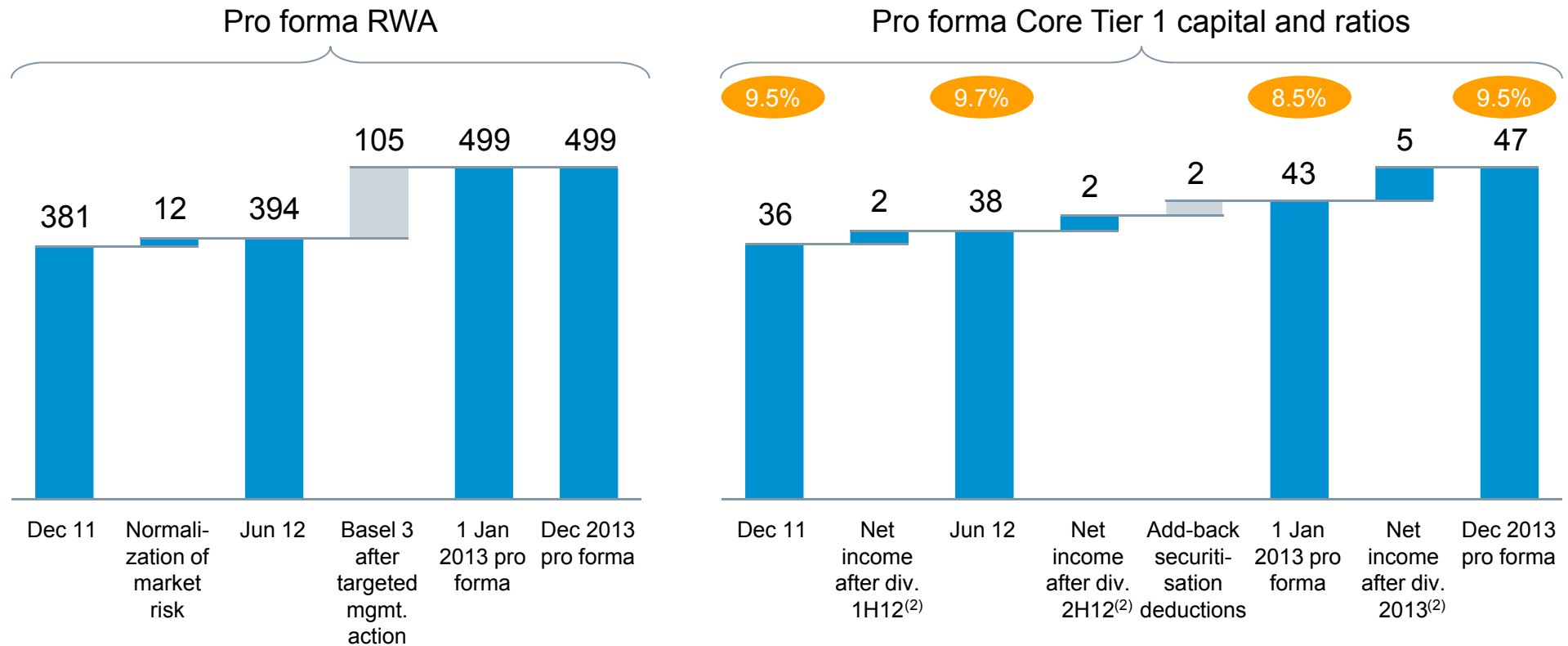
Drivers of reduction

- Trading book securitizations
 - Sales of securitisation trading inventory; sold at marks
 - 70% of correlation reduction through roll-off/hedging
 - Incremental risk charge
 - Mainly in high yield and emerging markets exposures and inventory
 - 80% sales, 20% hedging
 - Stressed VaR
 - Low VaR/SVaR due to active de-risking and slow market environment
 - Basel 2 market risk
 - Reduction in securitisation and credit inventory
- 4Q de-risking cost immaterial
 - Some uptick in RWA expected in 2012 as markets normalize and client activity returns



Basel 3 simulation⁽¹⁾ In EUR bn

xx Core Tier 1 ratio (%)



Capital toolbox provides further flexibility⁽³⁾

Note: Figures may not add up due to rounding differences

(1) Subject to final Basel rules and European / German implementation of the revised framework

(2) Based on analyst consensus collected on 12 January 2012 from Bloomberg; split between 1H12 and 2H12 assumed 50/50; dividend accrual of 75 cents per share

(3) E.g. further RWA mitigation, asset sales or compensation and dividend adjustments



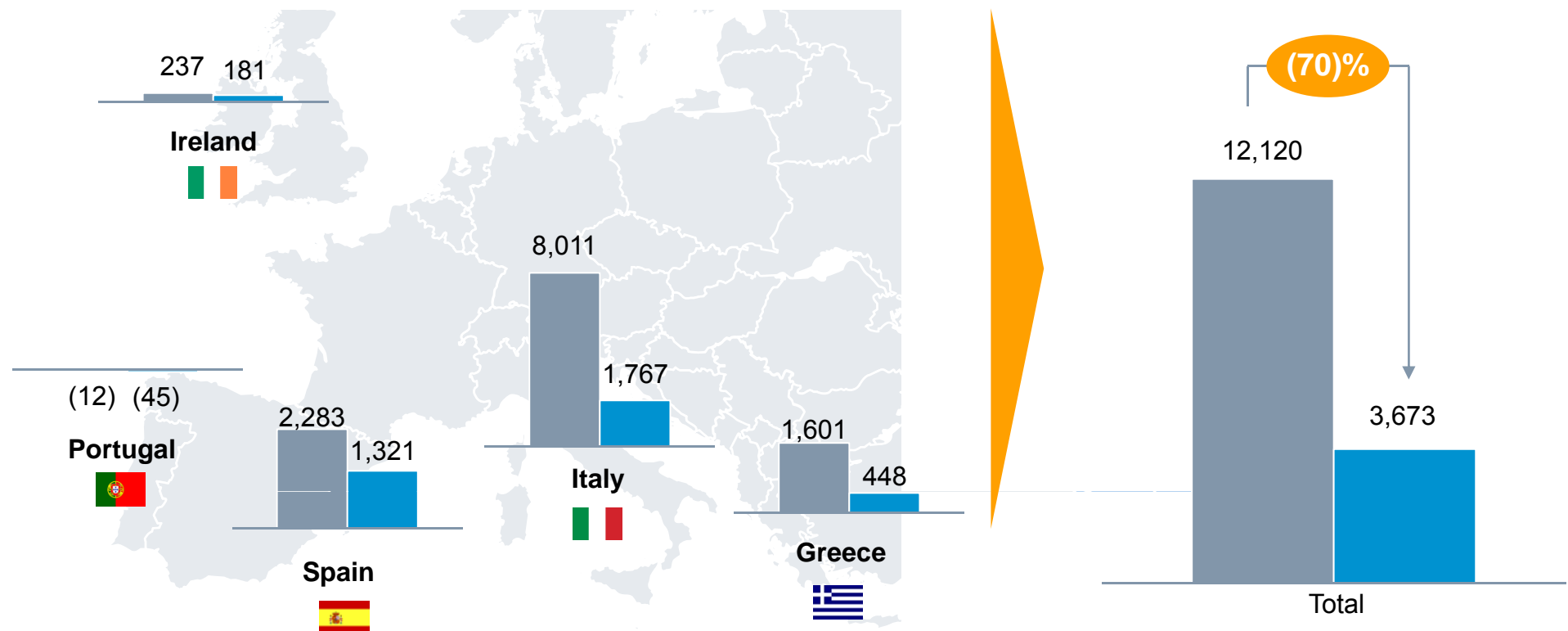
Exposure to selected countries

Net sovereign exposure⁽¹⁾

In EUR m

31 Dec 2010

31 Dec 2011

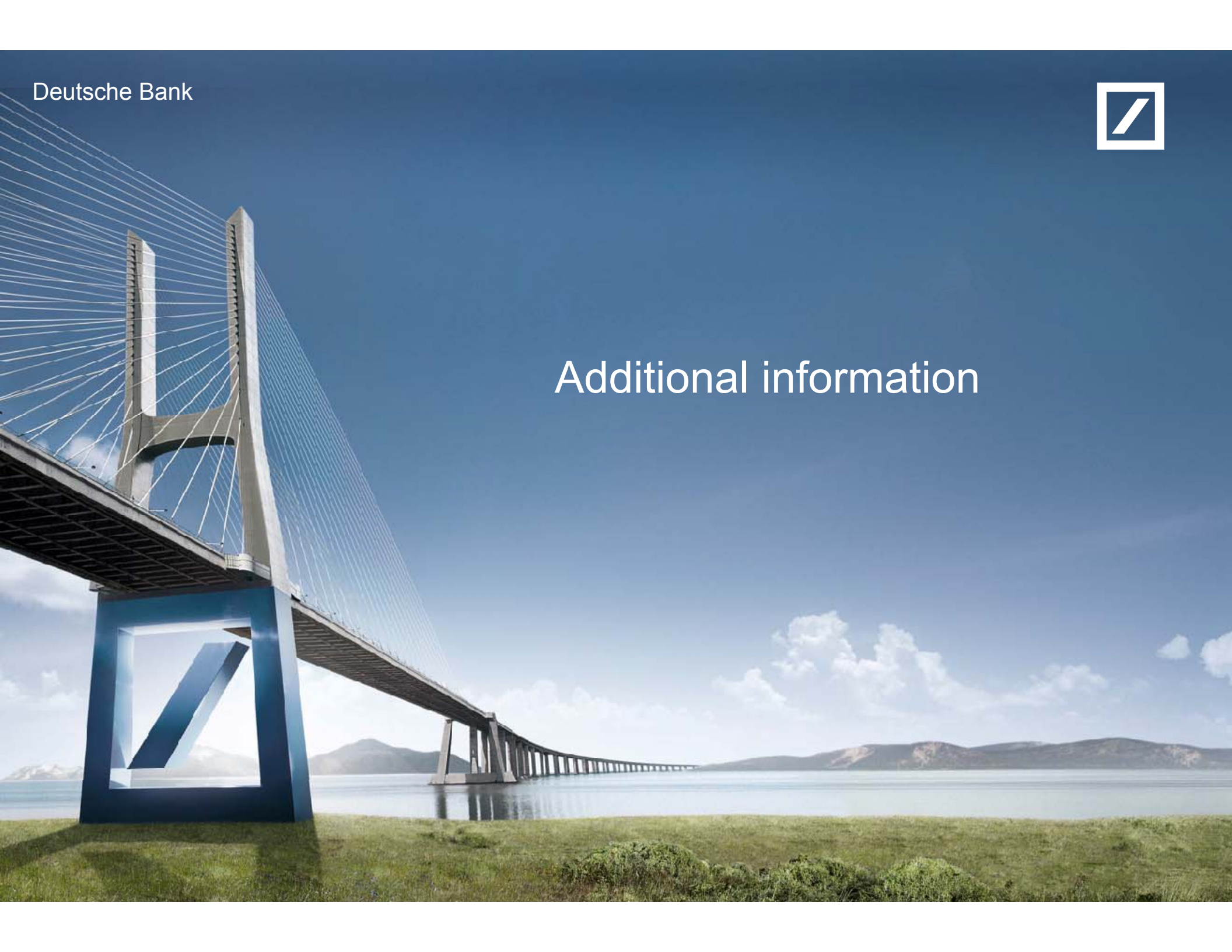


Note: Numbers may not add up due to rounding differences

(1) Exposures are presented after effects of collateral held, guarantees received and further risk mitigation. Loan exposures held at amortized cost are presented after deduction of allowance for loan losses.



Additional information





Specific items

In EUR m

4Q2011			
	Business	P&L line	Amount
Impairment charge on Greek Government Bonds	PBC	Revenues	(144)
Actavis impairment charge	CI	Revenues	(407)
Cosmopolitan impairment charge	CI	Gen. & Admin. Exp.	(135)
CB&S charges mainly related to litigation	CB&S	Gen. & Admin. Exp.	(380)
Bank levies	C&A	Gen. & Admin. Exp.	(154)

FY2011			
	Business	P&L line	Amount
Hua Xia one-off gain	PBC	Revenues	263
Impairment charge on Greek Government Bonds	PBC	Revenues	(527) ⁽¹⁾
Actavis impairment charge	CI	Revenues	(407)
Cosmopolitan impairment charge	CI	Gen. & Admin. Exp.	(135)
3Q2011 specific charge relating to the impairment of a German VAT claim	CB&S	Gen. & Admin. Exp.	(310)
4Q2011 CB&S charges mainly related to litigation	CB&S	Gen. & Admin. Exp.	(380)
1Q-3Q2011 CB&S specific charges mainly related to litigation	CB&S	Gen. & Admin. Exp.	(275)
Bank levies	C&A	Gen. & Admin. Exp.	(247)
Memo: FV gains / (losses) on own debt	CB&S / C&A	Revenues	152

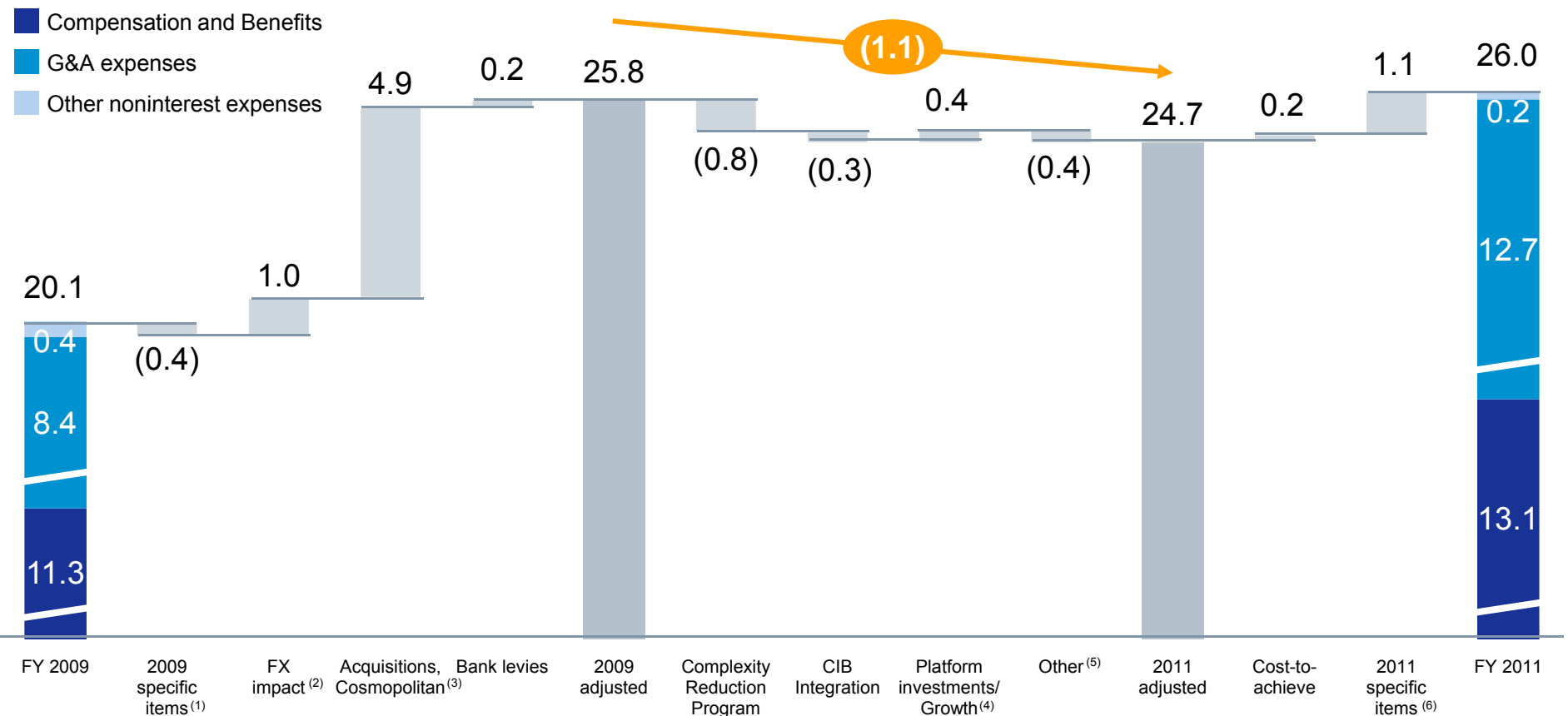
EUR (965) m

(1) Negative revenue impact of the impairment charge on Greek government bonds in PBC is equivalent to the negative IBIT impact on Group level. Noncontrolling interest only relevant for segment reporting: PBC considers noncontrolling interests of EUR 92 m for FY11 (4Q2011 EUR 26 m) which led to a total negative IBIT impact of EUR (435) m (4Q2011: EUR (118) m)



Cost base before and after efficiency programs

Noninterest expenses, in EUR bn

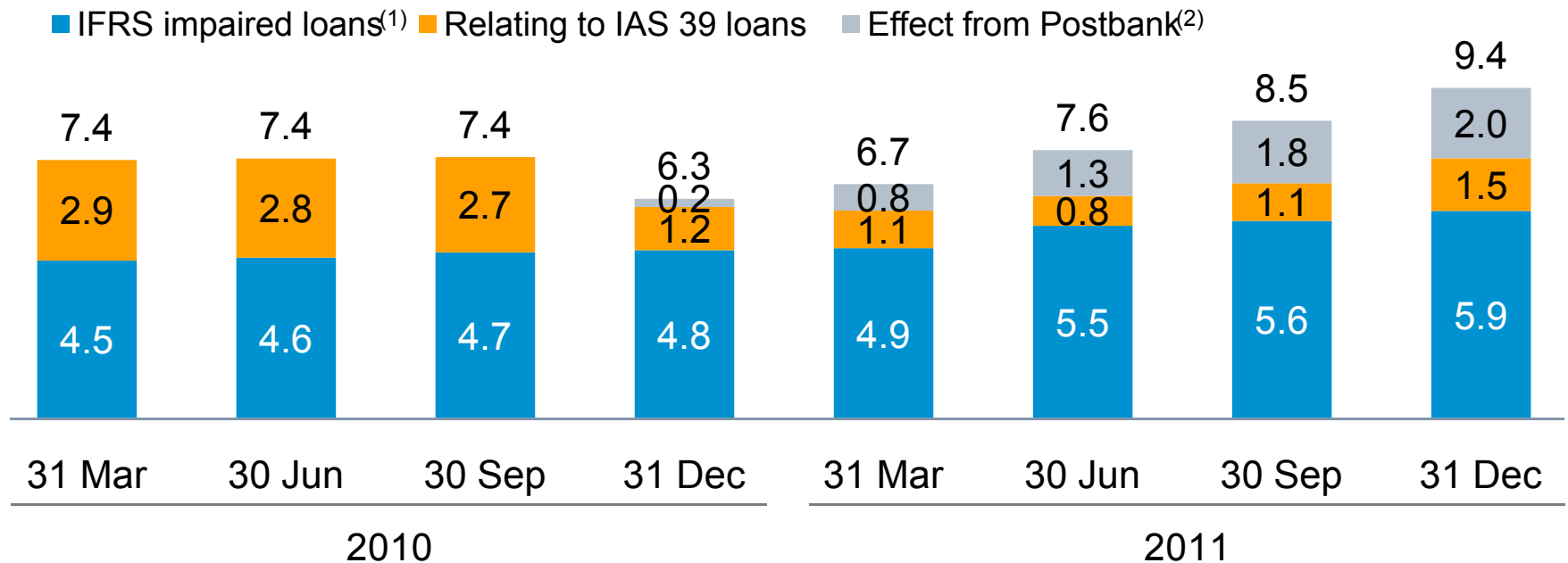


- (1) UK payroll tax, litigation settlement with Huntsman, repurchase of investment products and DWS Scudder intangibles write-back
 (2) Pro-forma impact to adjust FY 2009 cost base to 2011 FX rates
 (3) Consolidation impact for Postbank, Sal. Opp./BHF, ABN Amro as well as Cosmopolitan operating cost
 (4) Includes mainly IT costs, Professional services, increased compensation and benefits and lower severance
 (5) Includes policyholder and benefits mainly Abbey life and other remaining cost positions
 (6) Cosmopolitan impairment charge EUR (135) m, 3Q2011 CB&S specific charge relating to the impairment of a German VAT claim EUR (310) m, 4Q2011 CB&S litigation related expenses EUR (380) m and 1Q-3Q2011 CB&S specific charges mainly related to litigation EUR (275) m



Impaired loans

In EUR bn



Cov. Ratio DB ⁽³⁾	47%	48%	49%	53%	50%	46%	45%	44%
	47%	48%	49%	54%	53%	49%	48%	46%
Cov. Ratio (excl. PB) ⁽³⁾	47%	48%	49%	54%	53%	49%	48%	46%

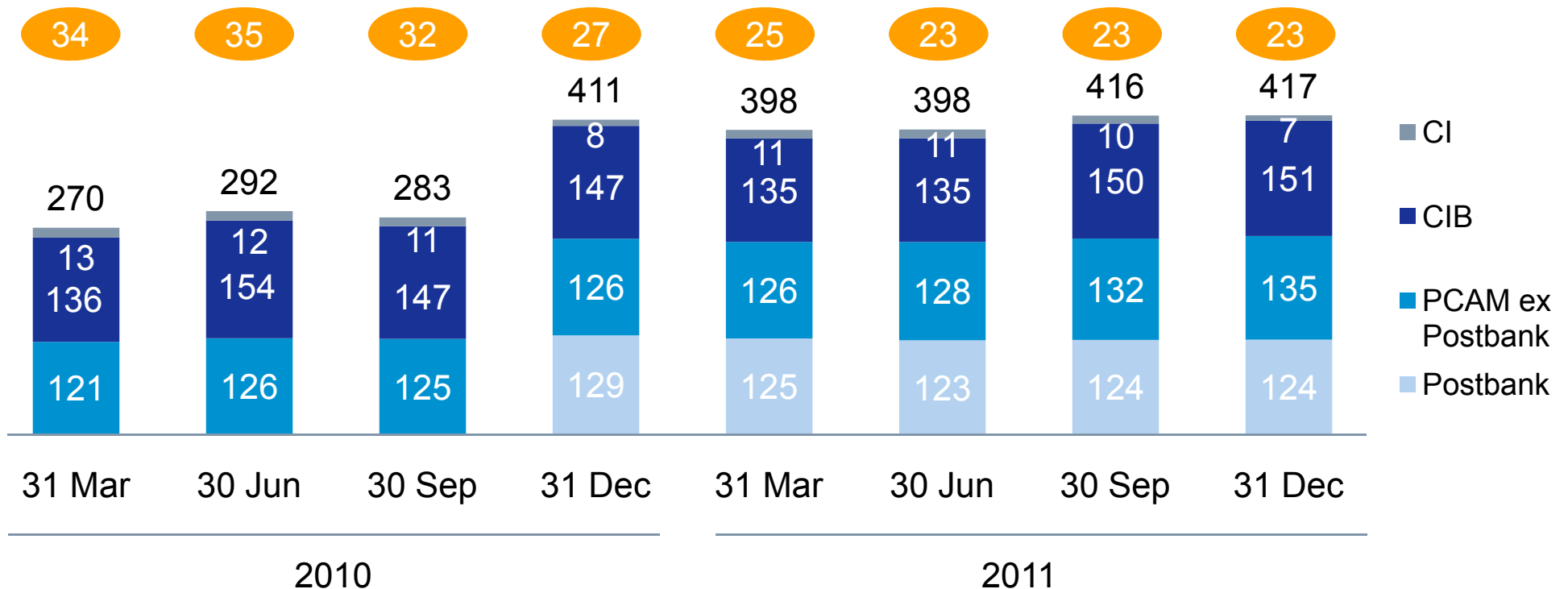
- (1) IFRS impaired loans include loans which are individually impaired under IFRS, i.e. for which a specific loan loss allowance has been established, as well as loans collectively assessed for impairment which have been put on nonaccrual status
- (2) The increase is driven by a technical effect: At consolidation, all loans classified as impaired by Postbank were classified as performing by DB as they were recorded by us at fair value. As a result, a further deterioration in credit quality of any loan classified as impaired by Postbank does not increase impaired loans reported by Postbank standalone but triggers impairment classification of the full loan amount in DB Group accounts. In addition, improvements in credit quality of loans classified as impaired by Postbank reduce PB's impaired loan volume but with no reduction being recorded in DB Group accounts
- (3) Total on-balance sheet allowances divided by IFRS impaired loans (excluding collateral); total on-balance sheet allowances include allowances for all loans individually impaired or collectively assessed



Loan book

In EUR bn

... IAS 39 impact on CIB loan book



Germany excl. Financial Institutions and Public Sector:

90	95	94	175 ⁽¹⁾	175 ⁽¹⁾	176 ⁽¹⁾	178 ⁽¹⁾	180 ⁽¹⁾
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Note: Loan amounts are gross of allowances for loan losses; figures may not add up due to rounding differences

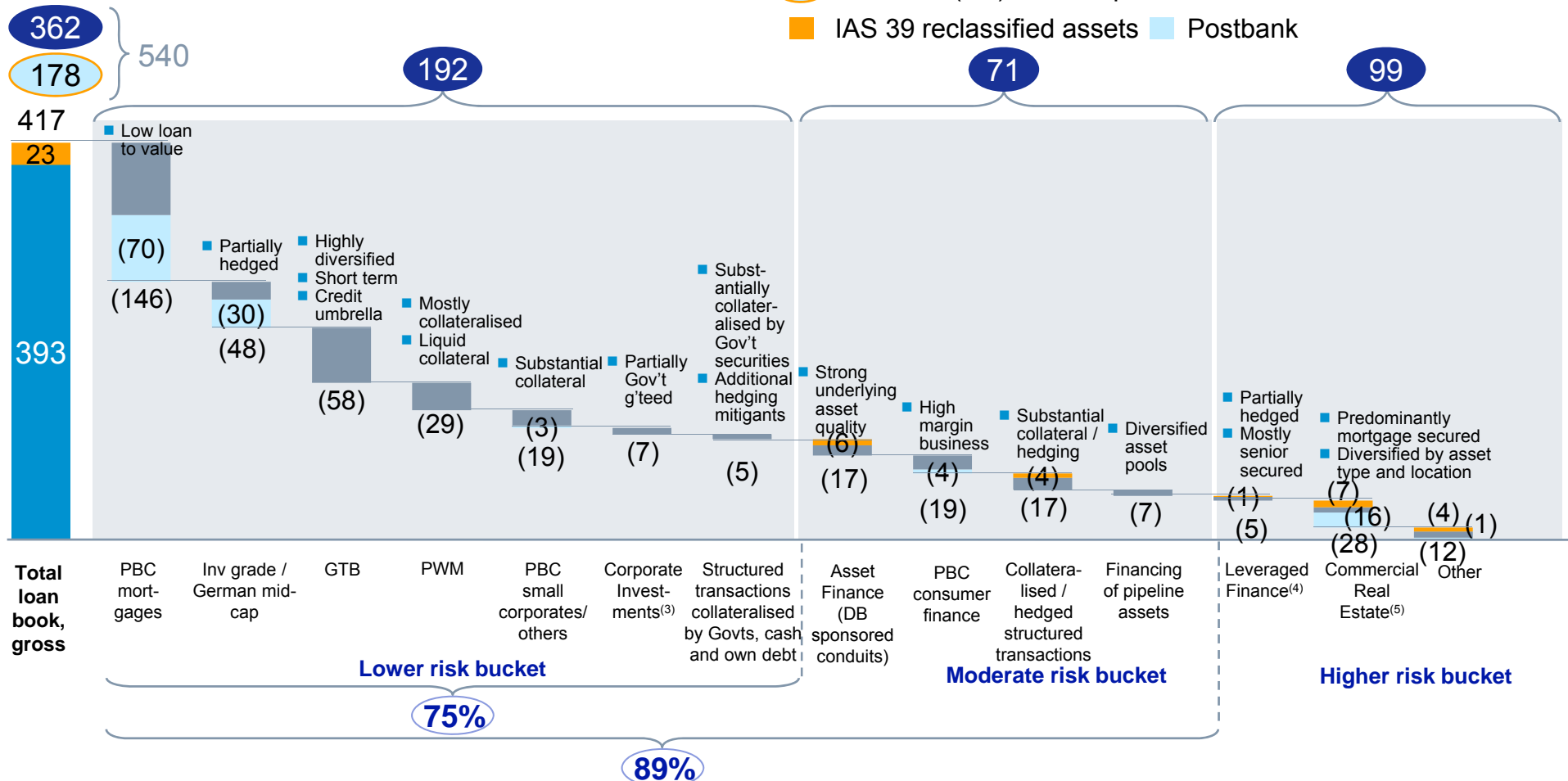
(1) Thereof, Postbank accounts for EUR 84 bn (for 31 Dec 2010, 31 Mar 2011, 30 Jun 2011), EUR 85 bn for 30 Sep 2011 and EUR 86 bn for 31 Dec 2011



Composition of loan book and provisions by category

In EUR bn, as of 31 December 2011

- ... DB 4Q2011 provision for credit losses⁽¹⁾ ex. PB, in EUR m
- ... Postbank (PB) 4Q2011 provision for credit losses⁽¹⁾⁽²⁾, in EUR m
- IAS 39 reclassified assets ■ Postbank



Note: Loan amounts are gross of allowances for loan losses; figures may not add up due to rounding diff.

(1) Includes provision for off-balance sheet positions; releases shown as negative number

(3) Includes loans of EUR 3.8 bn in relation to one non-investment grade counterparty relationship

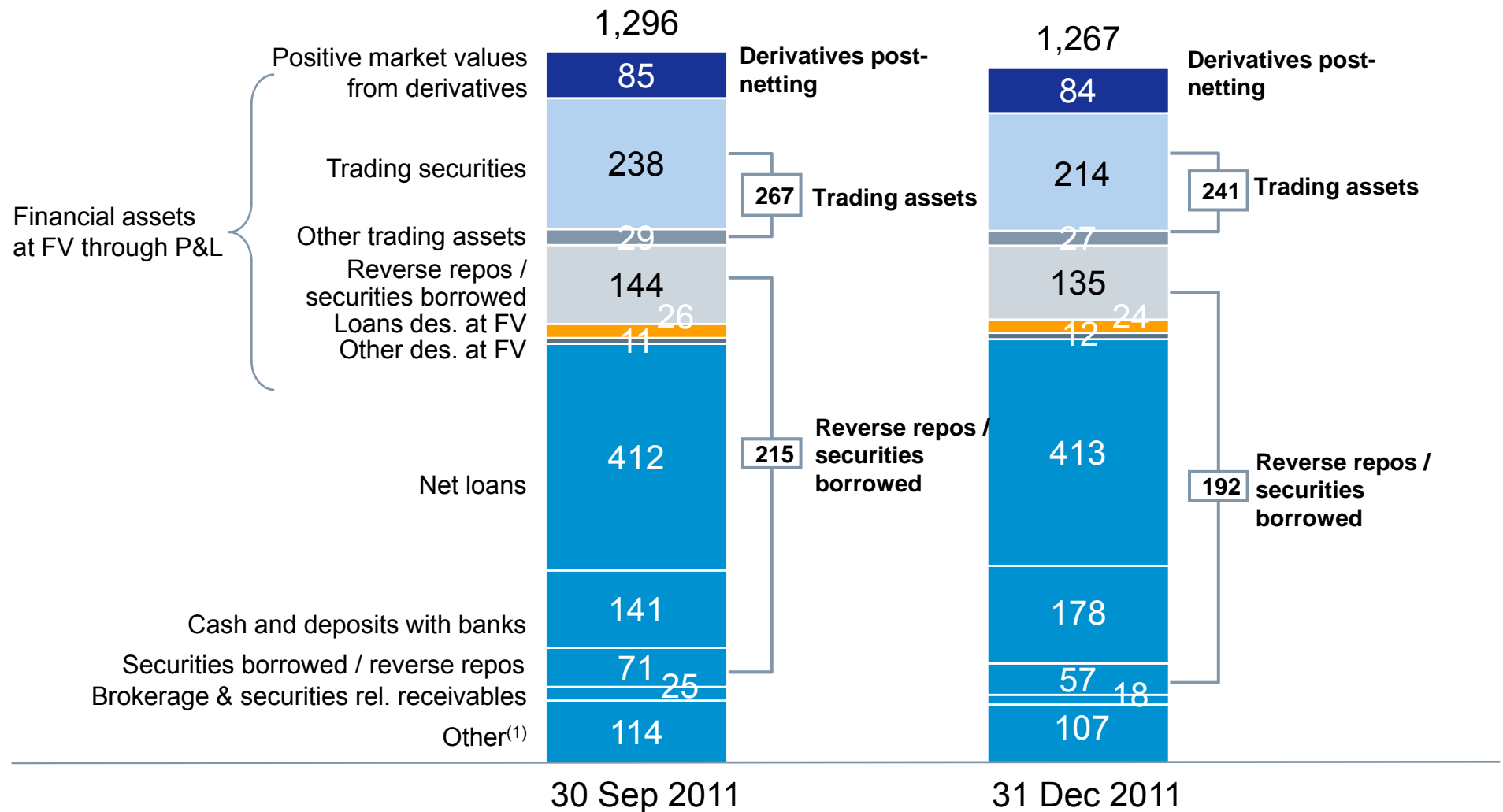
(5) Includes loans from CMBS securitizations

(2) Postbank LLPs gross (does not reflect releases booked as Other Interest Income)

(4) Includes loans from Corporate Finance (EUR 1.2 bn) and LEMG (EUR 3.7 bn)



Total assets (adjusted) In EUR bn



Note: Figures may not add up due to rounding differences

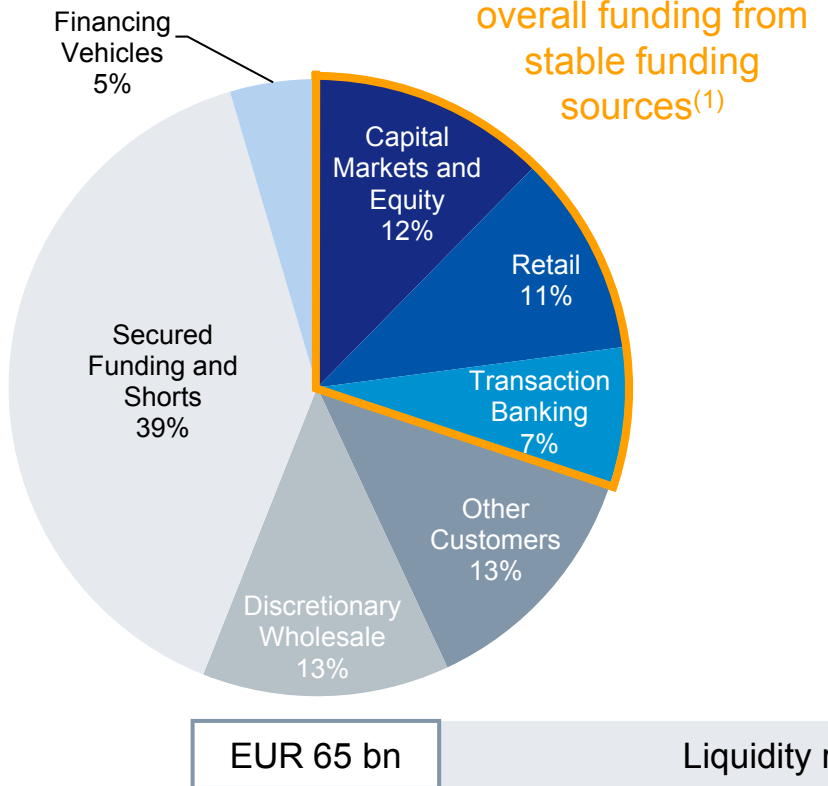
(1) Incl. financial assets AfS, equity method investments, property and equipment, goodwill and other intangible assets, income tax assets and other



Funding profile

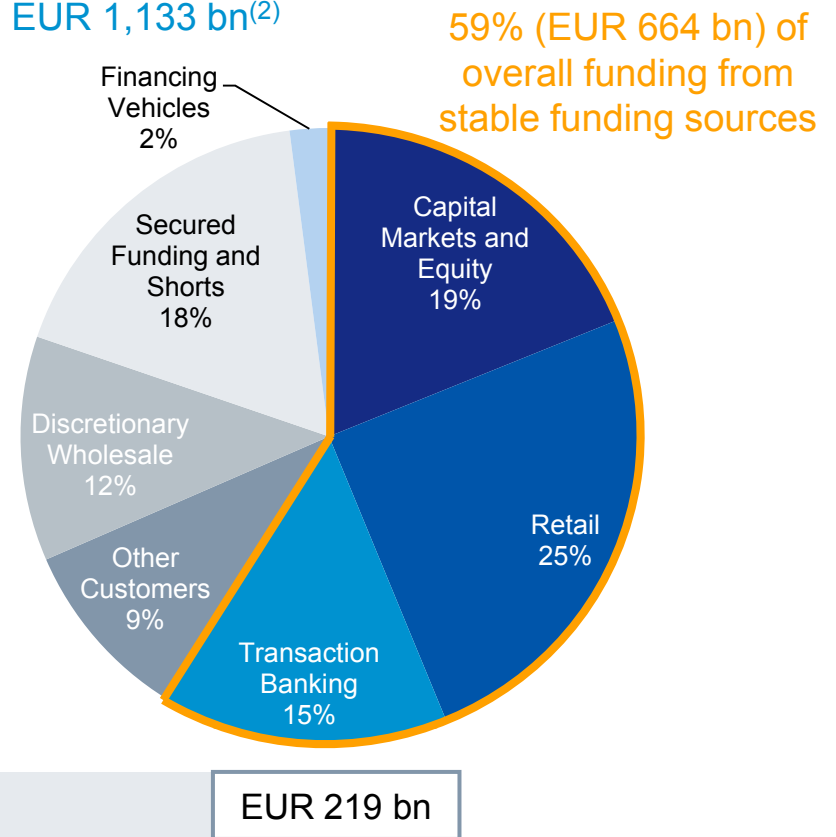
As at 31 Dec 2007

Total: EUR 1,206 bn



As at 31 Dec 2011

Total: EUR 1,133 bn⁽²⁾



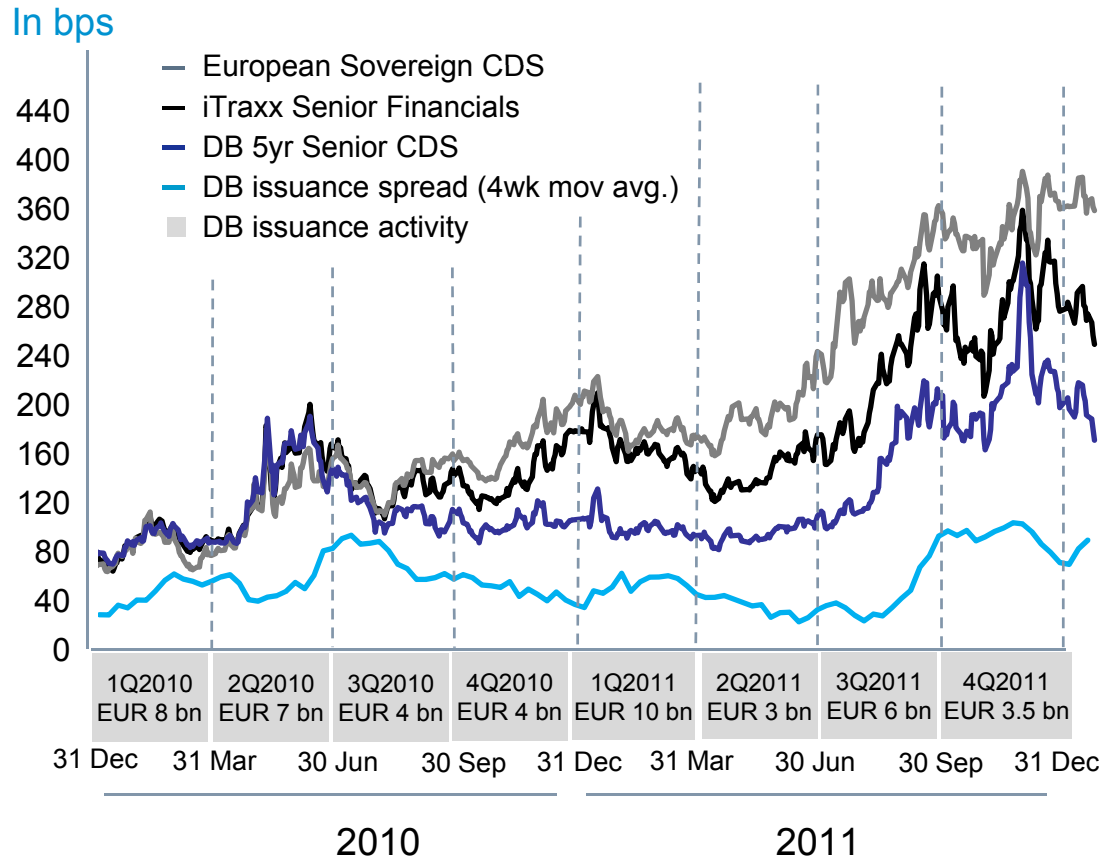
Recalibrating of our funding profile is paying off: We maintain excellent access to broad range of funding sources

- (1) Dec 2007 has been rebased to ensure consistency with Dec 2011 presentation
(2) Includes Postbank



Funding activities update

Funding cost development



Source: Bloomberg, Deutsche Bank

Observations

- Market conditions remain fragile but activity in primary market in Jan 2012 encouraging
- Volatility seen in DB CDS not reflected in cash spreads (see graph)
- 2011 recap: EUR 31.5 bn total funding, EUR 5.5 bn over plan, reducing 2012 requirements
- 2011 recap: EUR 22.5 bn raised in capital markets at an average spread of L+65 bps, ca. 75% raised outside of public unsecured markets
- Modest 2012 funding plan of EUR 15-20 bn; heaviest concentration of maturities in 3Q
- January 2012 issuance at EUR 1.3 bn at L+124 bp



PBC – business division performance

In EUR m, post-minorities

		Reported IBIT	Impact from Greek government bonds	Cost-to- achieve related to Postbank	PPA ⁽¹⁾	Hua Xia	Adjusted IBIT
Advisory Banking Germany	1Q2011	231		(38)			269
	2Q2011	124	(42)	(35)			201
	3Q2011	132	(11)	(35)			178
	4Q2011	85	(9)	(73)			167
	FY2011	572	(62)	(180)			814
Advisory Banking International	1Q2011	298				263	35
	2Q2011	105					105
	3Q2011	113					113
	4Q2011	51					51
	FY2011	567				263	304
Consumer Banking Germany	1Q2011	258		(32)	47		244
	2Q2011	229	(90)	(4)	42		281
	3Q2011	65	(175)	(5)	141		104
	4Q2011	90	(108)	(62)	106		155
	FY2011	643	(373)	(102)	335		783
PBC	1Q2011	788		(70)	47	263	547
	2Q2011	458	(132)	(39)	42		587
	3Q2011	310	(185)	(40)	141		394
	4Q2011	227	(118)	(134)	106		373
	FY2011	1,782	(435)	(283)	335	263	1,901

(1) Net regular FVA amortization



Postbank PPA: Amortization outlook

FVA amortization pattern⁽¹⁾ Illustrative & simplified

IBIT, in EUR m

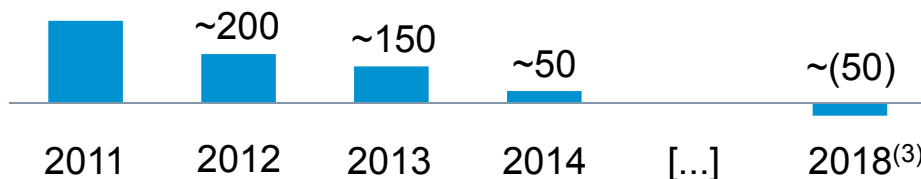
- 1 Positive impact from amortization of negative FVAs



- 2 Negative impact from amortization of positive FVAs



- 3 Net IBIT impact from amortization of FVAs⁽²⁾



(1) Net regular FVA amortization

(2) Based on current assumption, deviating pattern possible due to future one-off effects, post-minorities

(3) Highest negative contribution of FVA amortization

Comments

- 1 Positive P&L mainly results from amortization of negative FVAs on investment securities and CRE portfolio
→ potentially volatile amortization pattern
 - 2 Negative P&L mainly based on customer bank assets with long maturities
→ mainly stable amortization pattern
- Net contribution turning negative due to differing timing of above mentioned amortization
- Future one-off effects on Postbank level strongly affecting amortization pattern
 - Major part of PPA expected to be realized within ~7 years

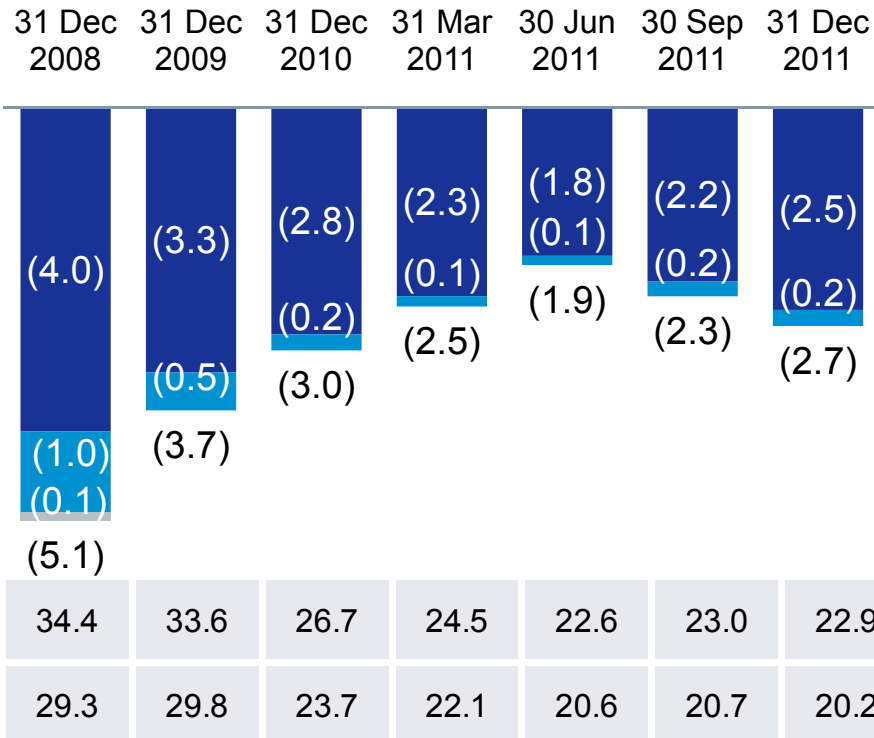


IAS 39 reclassification

Carrying Value vs. Fair Value

In EUR bn

■ Sales & Trading - Debt ■ Origination & Advisory
■ Loan Products



Note: At the reclassification dates, assets had a carrying value of EUR 37.9 bn; incremental RWAs were EUR 4.4 bn; there have been no reclasses since 1Q2009; above figures may not add up due to rounding differences

4Q2011 developments

- The gap between carrying value and fair value has grown by EUR 0.3 bn in 4Q2011, however an overall decrease of EUR 0.3 bn since 31 Dec 2010
- Decrease of fair value by EUR 0.5 bn largely driven by redemption of assets and price decreases, partially offset by FX movements
- Assets sold during 4Q2011 had a book value of EUR 39 m; net gain on disposal was EUR 1 m
- Redemptions have typically been at carrying value



Balance sheet leverage ratio (target definition)

In EUR bn

	2010				2011			
	31 Mar	30 Jun	30 Sep	31 Dec	31 Mar	30 Jun	30 Sep	31 Dec
Total assets (IFRS)	1,670	1,926	1,958	1,906	1,842	1,850	2,282	2,164
Adjustment for additional derivatives netting	(559)	(735)	(760)	(601)	(508)	(503)	(821)	(782)
Adjustment for additional pending settlements netting	(126)	(139)	(144)	(86)	(122)	(125)	(155)	(105)
Adjustment for additional reverse repos netting	(7)	(9)	(10)	(8)	(10)	(13)	(11)	(10)
Total assets (adjusted)	978	1,043	1,044	1,211	1,202	1,209	1,296	1,267
Total equity (IFRS)	40.2	42.6	39.5	50.4	51.6	51.7	53.1	54.7
Adjustment for pro-forma fair value gains (losses) on the Group's own debt (post-tax) ⁽¹⁾	1.7	3.4	2.0	2.0	1.7	1.6	4.5	4.5
Total equity (adjusted)	41.9	46.0	41.5	52.4	53.2	53.3	57.6	59.2
Leverage ratio based on total equity								
According to IFRS	42	45	50	38	36	36	43	40
According to target definition	23	23	25	23	23	23	22	21

Note: Figures may not add up due to rounding differences

(1) Estimate assuming that substantially all own debt was designated at fair value



Group headcount

Full-time equivalents, at period end

	31 Dec 2010	31 Dec 2011	31 Dec 2011 vs. 31 Dec 2010
CIB	15,613	15,184	(429)
PCAM	50,830	49,088	(1,743)
Corporate Investments	1,553	1,389	(164)
Infrastructure / Regional Management	34,066	35,335	1,269
Total	102,062	100,996	(1,067)

(1) Deutsche Postbank aligned its FTE definition to Deutsche Bank which reduced the Group number as of December 31, 2011 by 260 (prior periods not restated)



Number of shares

In million

	Average used for EPS calculation			End of period numbers		
	FY 2011	3Q 2011	4Q 2011	31 Dec 2010	30 Sep 2011	31 Dec 2011
Common shares issued ⁽¹⁾	929	929	929	929	929	929
Total shares in treasury	(17)	(23)	(28)	(10)	(30)	(25)
Common shares outstanding	913	907	902	919	899	905
Vested share awards ⁽²⁾	15	15	15			
Basic shares (denominator for basic EPS)	928	921	916			
Dilution effect	29	30	32			
Diluted shares (denominator for diluted EPS)	957	951	949			

Note: Figures may not add up due to rounding differences

(1) The number of common shares issued has been adjusted for all periods before the capital increase in order to reflect the effect of the bonus element of subscription rights issued in September 2010

(2) Still restricted



Invested assets⁽¹⁾ report

In EUR bn

	31 Dec 2010	31 Mar 2011	30 Jun 2011	30 Sep 2011	31 Dec 2011	Net new money	
						4Q2011	FY2011
Asset and Wealth Management	825	799	797	780	813	5	(9)
Asset Management	550	529	523	516	544	8	(13)
Institutional	175	164	163	162	174	8	(4)
Retail	178	175	173	157	164	(2)	(4)
Alternatives	46	46	45	46	49	(0)	(0)
Insurance	151	143	142	150	157	2	(5)
Private Wealth Management	275	271	274	264	269	(3)	4
Private & Business Clients	306	313	313	303	304	(2)	8
Securities	129	129	129	117	121	1	1
Deposits excl. sight deposits	164	171	171	173	170	(3)	6
Insurance ⁽²⁾	12	13	13	13	13	0	1
PCAM	1,131	1,112	1,109	1,083	1,116	3	(2)

Note: Excludes BHF which was transferred to Corporate Investments as of 1 Jan 2011; prior periods have been adjusted; figures may not add up due to rounding differences

(1) Assets held by Deutsche Bank on behalf of customers for investment purposes and / or managed by Deutsche Bank on a discretionary or advisory basis or deposited with Deutsche Bank

(2) Life insurance surrender value



Regional invested assets⁽¹⁾ – AM and PWM

In EUR bn

	31 Dec 2010	31 Mar 2011	30 Jun 2011	30 Sep 2011	31 Dec 2011	31 Dec 2011 vs. 31 Dec 2010
Asset Management	550	529	523	516	544	(1)%
Germany ⁽²⁾	244	242	246	234	240	(2)%
UK	25	23	22	22	26	4%
Rest of Europe	34	30	30	29	30	(11)%
Americas	223	209	202	208	226	1%
Asia Pacific	25	25	23	22	23	(8)%
Private Wealth Management	275	271	274	264	269	(2)%
Germany	129	129	130	123	123	(5)%
EMEA	53	51	51	49	50	(5)%
USA/Latin America	64	62	61	60	63	(2)%
Asia Pacific	30	29	31	31	33	12%
Asset and Wealth Management	825	799	797	780	813	(2)%

Note: Excludes BHF which was transferred to Corporate Investments as of 1 Jan 2011; prior periods have been adjusted; figures may not add up due to rounding differences

(1) Assets held by Deutsche Bank on behalf of customers for investment purposes and / or managed by Deutsche Bank on a discretionary or advisory basis or deposited with Deutsche Bank

(2) Incl. Luxembourg



Regional net new money – AM and PWM

In EUR bn

	1Q2010	2Q2010	3Q2010	4Q2010	FY2010	1Q2011	2Q2011	3Q2011	4Q2011	FY2011
Asset Management	4	(12)	2	4	(1)	(5)	(5)	(12)	8	(13)
Germany ⁽¹⁾	4	0	(1)	3	6	2	1	(3)	0	(0)
UK	(0)	1	1	3	4	(4)	(0)	(2)	4	(2)
Rest of Europe	1	(1)	(0)	(1)	(1)	(2)	(1)	0	(0)	(4)
Americas	0	(11)	3	(1)	(9)	(2)	(5)	(6)	5	(8)
Asia Pacific	(1)	(0)	(1)	2	(0)	1	(0)	(0)	(1)	0
Private Wealth Management	5	(2)	(2)	(0)	1	3	5	(1)	(3)	4
Germany	2	1	1	1	5	1	2	(0)	(3)	(0)
EMEA	(0)	0	(2)	(3)	(4)	1	0	(1)	(0)	(0)
USA/Latin America	1	(1)	(1)	1	(1)	0	(0)	(1)	(0)	(1)
Asia Pacific	2	(2)	(0)	1	1	1	3	1	0	5
Asset and Wealth Management	9	(14)	0	4	(1)	(2)	(0)	(13)	5	(9)

Note: Excludes BHF which was transferred to Corporate Investments as of 1 Jan 2011; prior periods have been adjusted; figures may not add up due to rounding differences

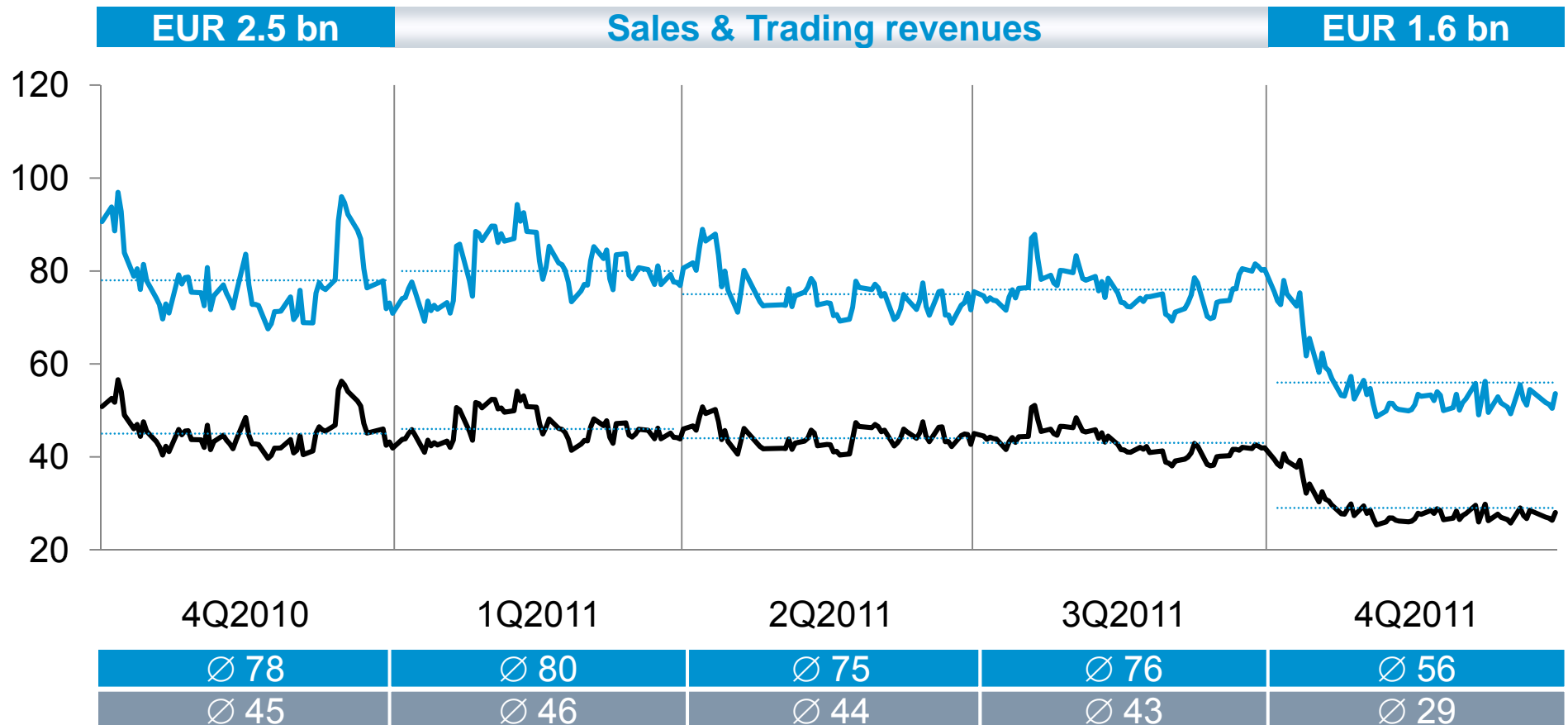
(1) Incl. Luxembourg



VaR of CIB trading units

99%, 1 day, in EUR m

— VaR of CIB trading units
— Constant VaR of CIB trading units⁽¹⁾



(1) Constant VaR is an approximation of how the VaR would have developed in case the impact of any market data changes since 4th Oct 2007 on the current portfolio of trading risks was ignored and if VaR would not have been affected by any methodology changes since then



Cautionary statements

This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our SEC Form 20-F of 15 March 2011 under the heading “Risk Factors.” Copies of this document are readily available upon request or can be downloaded from www.deutsche-bank.com/ir.

This presentation also contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS, to the extent such reconciliation is not provided in this presentation, refer to the 4Q2011 Financial Data Supplement, which is accompanying this presentation and available at www.deutsche-bank.com/ir.