financial transparency.

1Q2007 financials, including reference to comparable 2006 data, have been prepared under IFRS

# **1Q2007 Results Anthony di Iorio**

**Chief Financial Officer** 



8 May 2007





#### **Agenda**

Summary
Group results
Segment results
Risk and capital management



### **Another outstanding first quarter**

1Q2007 financial highlights							
Revenues	20%	EUR <b>9.6 bn</b>	Cost / income ratio	(1)ppt	66%		
Income before income taxes	22%	EUR <b>3.2 bn</b>	Return on Equity*	2ppt	45%		
Net income	29%	EUR <b>2.1 bn</b>	Diluted EPS	38%	EUR <b>4.28</b>		
■ Record first-quarte	er profits		■ Progress on expense	e ratios			
■ Record revenues i	Record revenues in key areas			Outstanding delivery against target ratios			
Net new money of	EUR 14 bn		<ul><li>Pre-tax RoE</li><li>Diluted EPS</li></ul>				



<sup>\*</sup> Based on average active equity
Note: Data comparison 1Q2007 vs. 1Q2006
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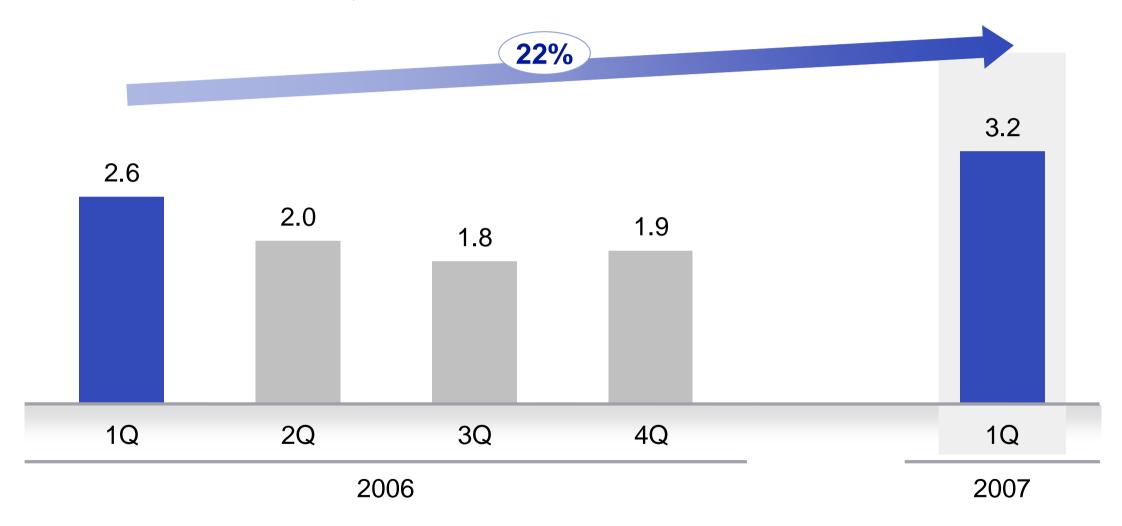
#### **Agenda**

- 1 Summary
- 2 Group results
- 3 Segment results
- 4 Risk and capital management



## **Record first-quarter profit**

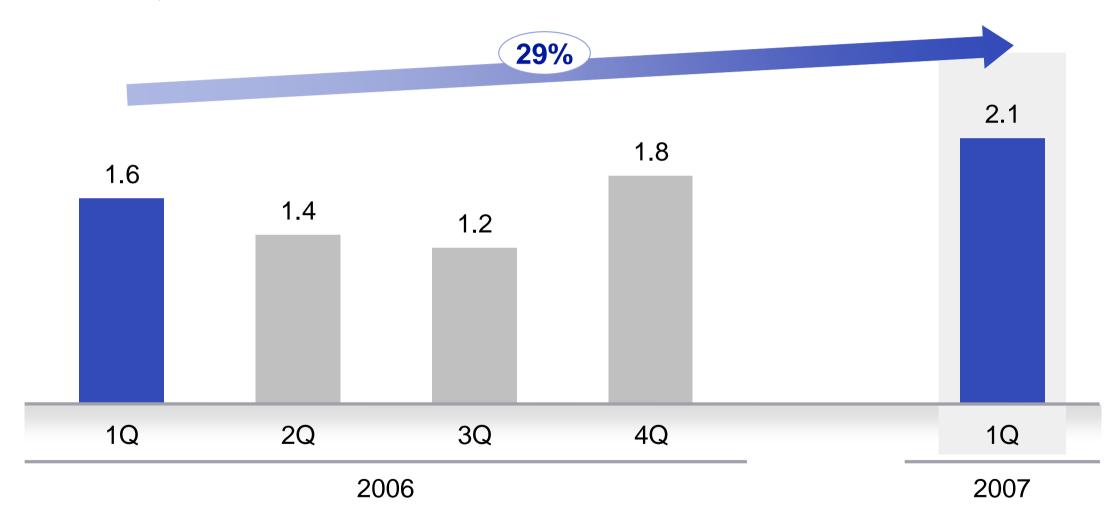
Income before income taxes, in EUR bn





### Significant net income growth vs. prior year

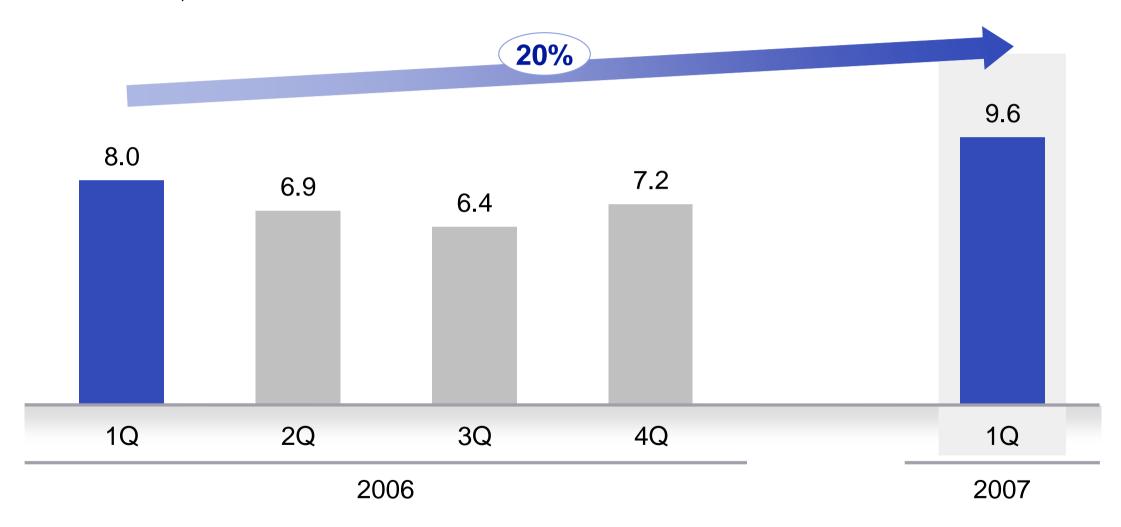
Net income, in EUR bn





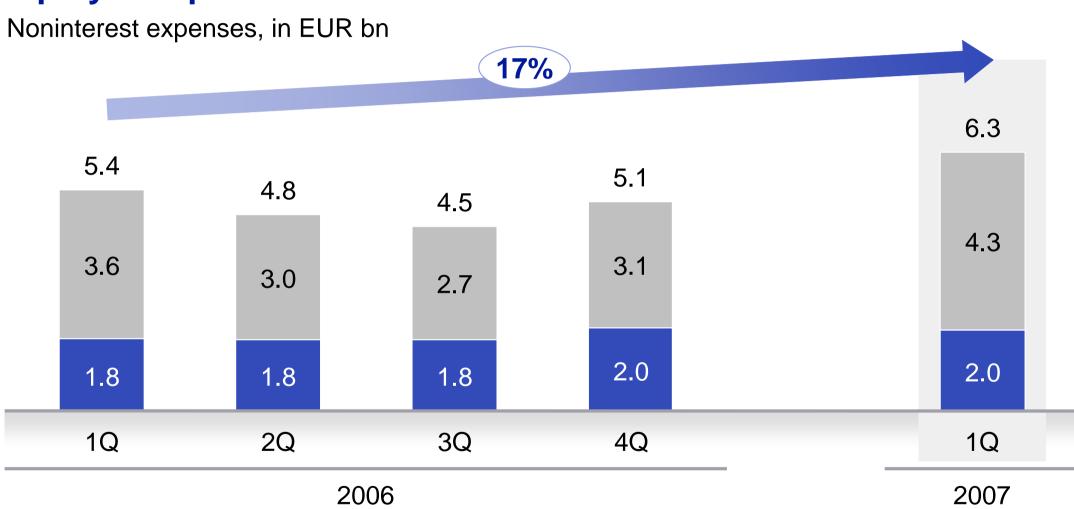
#### Sustained revenue momentum

Net revenues, in EUR bn





# Noninterest expenses reflect consolidations and accelerated equity compensation



Compensation and benefits

Non-comp noninterest expenses

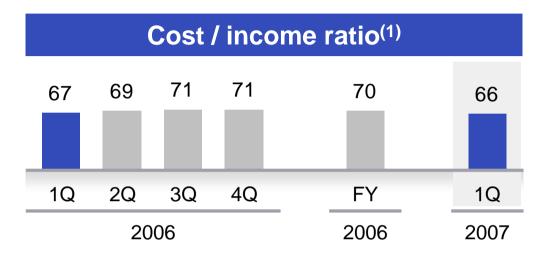
Note: Figures may not add up due to rounding differences Investor Relations 05/07 · 8

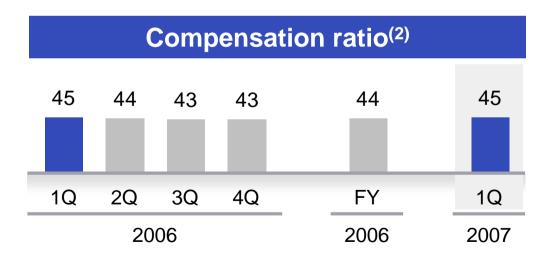


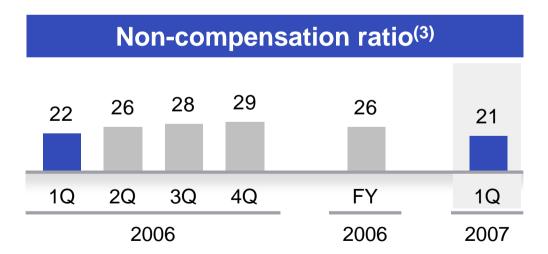


#### Cost / income ratio improved vs. prior year quarter

In %







- (1) Noninterest expenses divided by revenues
- (2) Compensation and benefits (incl. severance) divided by revenues
- (3) Non-comp noninterest expenses divided by revenues



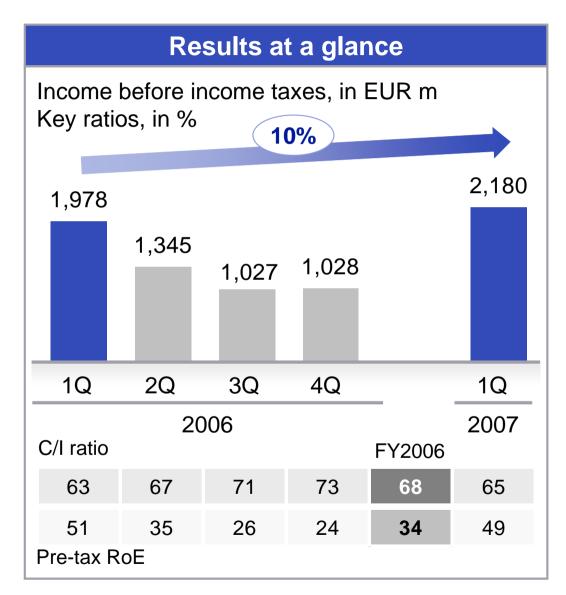


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#### **CB&S:** Record results



Condensed P&L								
In EUR m								
	Change vs.							
	1Q2007	1Q2006	4Q2006					
Revenues	6,117	18%	59%					
Provisions*	21	(63)%	n.m.					
Noninterest exp.	(3,949)	21%	41%					
IBIT	2,180	10%	112%					

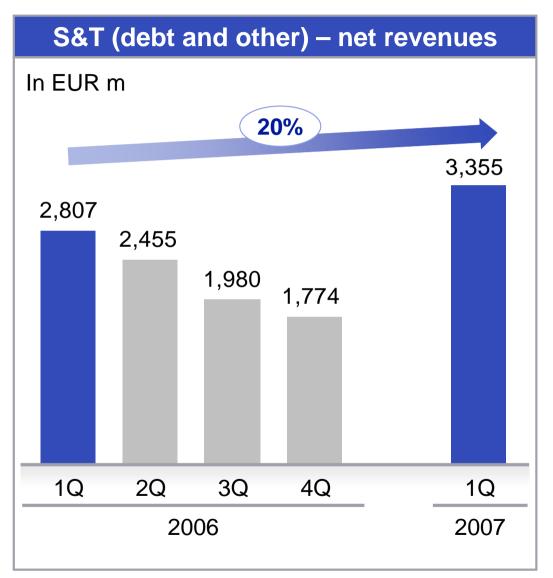
- Record quarter for Sales & Trading revenues
- Origination & Advisory: Sustained momentum of corporate activity
- Continued importance of key client segments



<sup>\*</sup> Provision for credit losses Note: Figures may not add up due to rounding differences Investor Relations 05/07 · 11



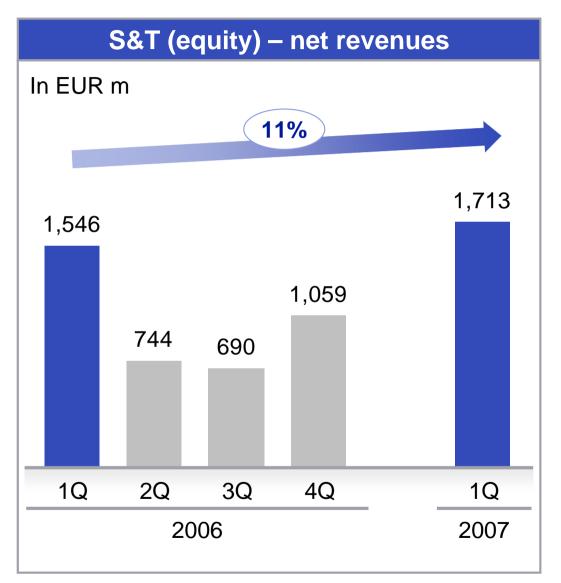
#### Record revenues in Sales & Trading debt ...







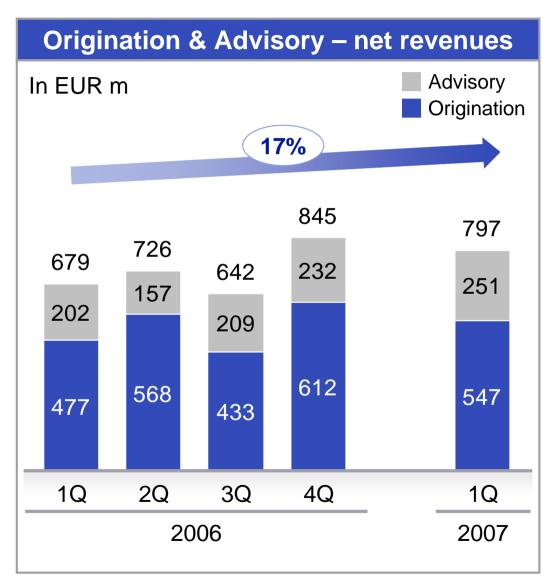
#### ... and in Sales & Trading equity

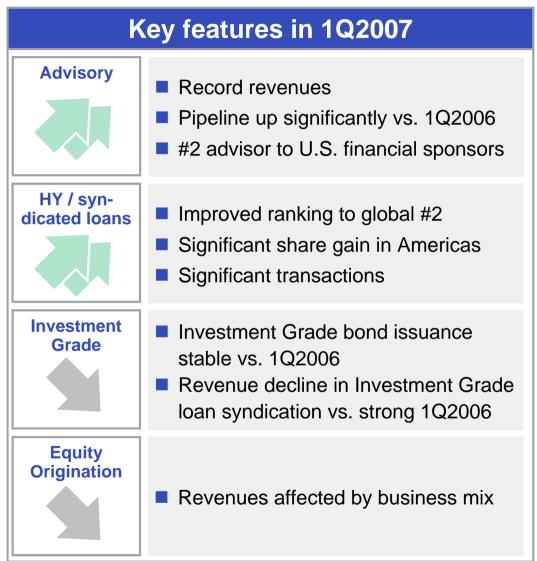






#### Origination & Advisory: Sustained year-on-year momentum



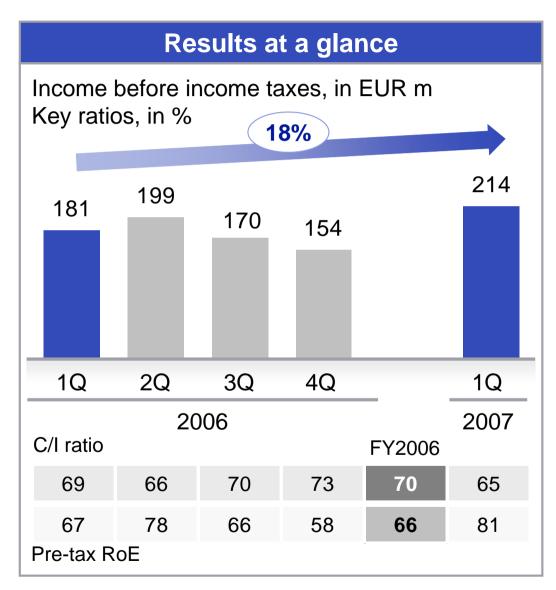


Note: Rankings refer to Dealogic (fee pool) unless otherwise noted Investor Relations 05/07 · 14





#### GTB: Sustained growth in revenues and profitability



Condensed P&L								
In EUR m								
	Change vs.							
	1Q2007	1Q2006	4Q2006					
Revenues	612	14%	5%					
Provisions*	(1)	n.m.	(35)%					
Noninterest exp.	(397)	7%	(8)%					
IBIT	214	18%	39%					

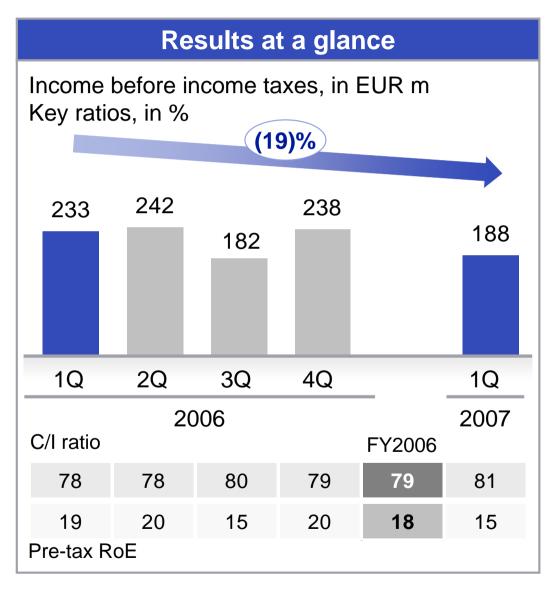
- Revenue growth across core products, mainly
  - Cash Management
  - Trust & Securities Services
- Continued investment in business growth and efficiency improvements



<sup>\*</sup> Provision for credit losses Note: Figures may not add up due to rounding differences Investor Relations 05/07 · 15



#### AWM: Real estate revenues lower than in prior year quarter



Condensed P&L							
In EUR m							
	Change vs.						
	1Q2007	1Q2006	4Q2006				
Revenues	1,008	(5)%	(11)%				
Provisions*	(1)	n.m.	3%				
Noninterest exp.	(817)	(1)%	(10)%				
IBIT	188	(19)%	(21)%				

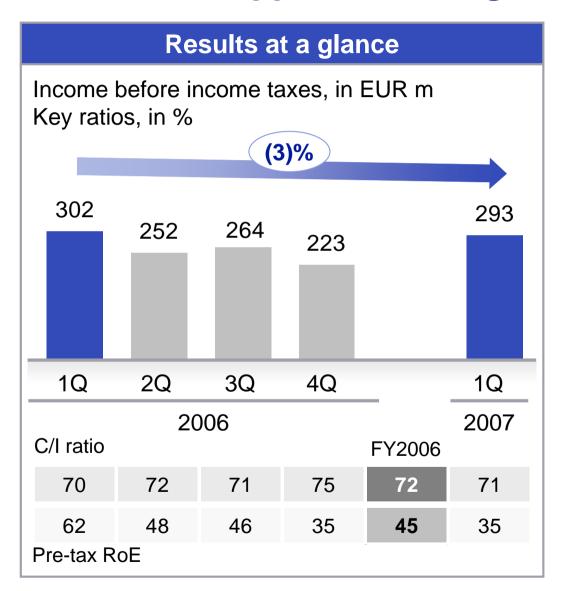
- Net new money of EUR 8 bn:
  - Asset Management: EUR 4 bn
  - Private Wealth Management: EUR 4 bn
- Strong real estate performance fees in prior year quarter



<sup>\*</sup> Provision for credit losses Note: Figures may not add up due to rounding differences Investor Relations 05/07 · 16



#### PBC: Profits approach strong 1Q2006



Condensed P&L								
In EUR m								
	Change vs.							
	1Q2007	1Q2006	4Q2006					
Revenues	1,425	9%	7%					
Provisions*	(116)	36%	9%					
Noninterest exp.	(1,016)	11%	1%					
IBIT	293	(3)%	32%					

- Expense development reflects:
  - Consolidation of Berliner Bank and norisbank
  - Continued investments in Poland, Asia
  - Control of organic cost base
- Substantial new client numbers
- Net new money of EUR 7 bn



<sup>\*</sup> Provision for credit losses Note: Figures may not add up due to rounding differences Investor Relations 05/07 · 17



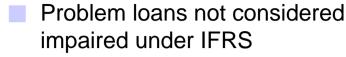
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#### Problem loans remain at low levels

Problem loans, in EUR bn



- IFRS impaired loans<sup>(1)</sup>
- IFRS impaired loans coverage ratio<sup>(2)</sup>



<sup>(1)</sup> IFRS impaired loans include loans which are individually impaired under IFRS, i.e. for which a specific loan loss allowance has been established, as well as loans collectively assessed for impairment which have been put on nonaccrual status

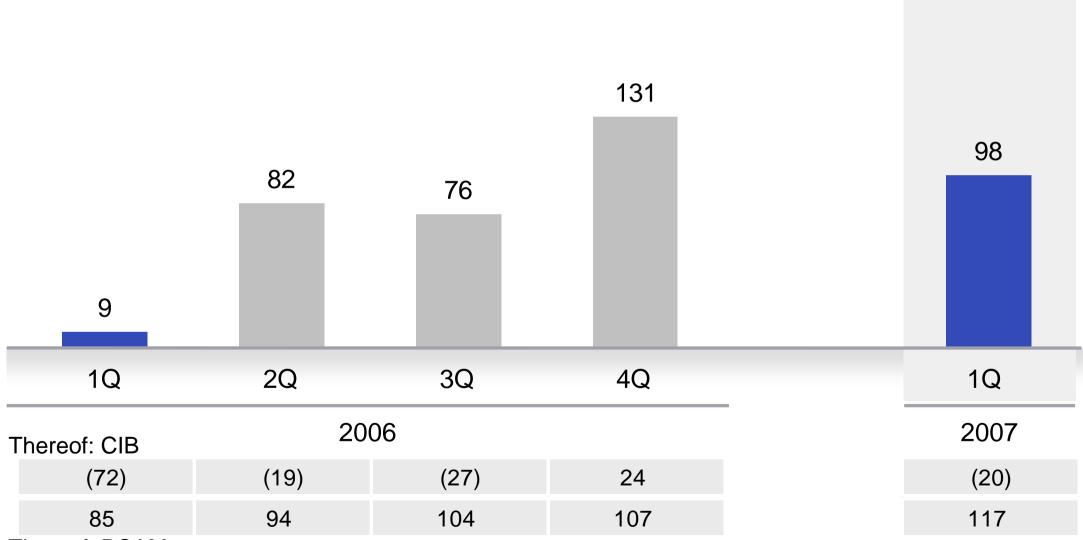
<sup>(2)</sup> Total on-balance sheet allowances divided by IFRS impaired loans (excluding collateral); total on-balance sheet allowances include allowances for all loans individually impaired or collectively assessed **Deutsche Bank** 





#### Provisions reflect PBC growth and releases in CIB

Provision for credit losses, in EUR m



Thereof: PCAM

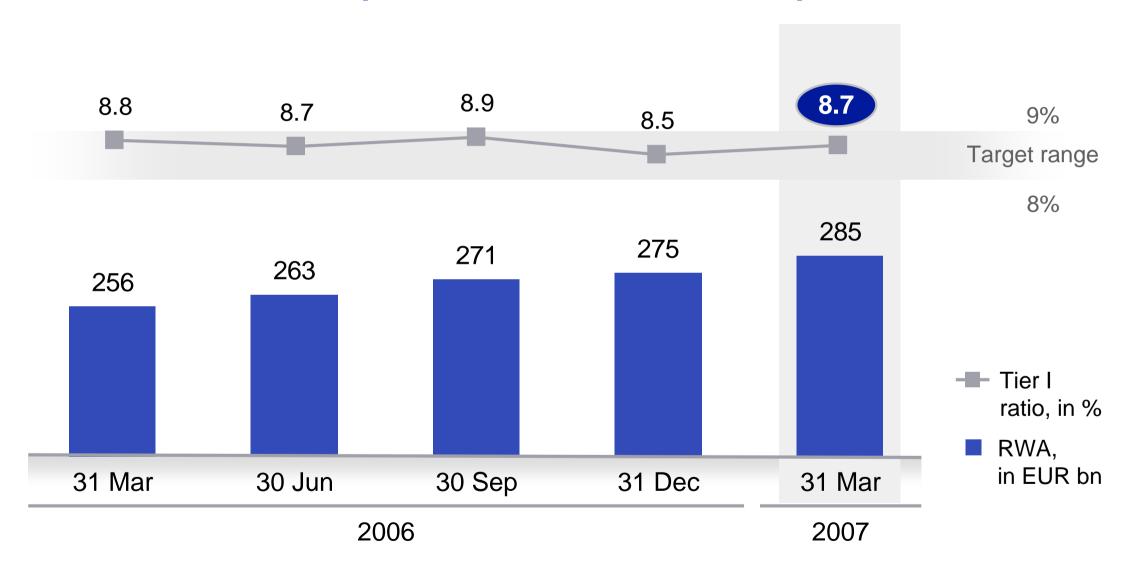
Note: Divisional figures do not add up due to omission of Corporate Investments

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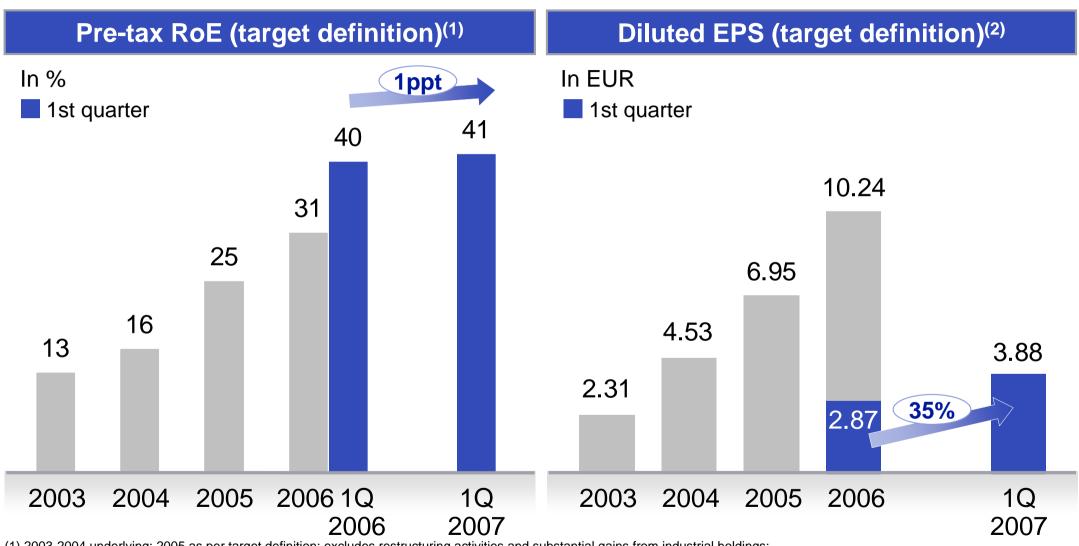
#### Tier I ratio solid, despite RWA increase and acquisitions







#### Strong performance against target ratios



(1) 2003-2004 underlying; 2005 as per target definition: excludes restructuring activities and substantial gains from industrial holdings; from 2006 as per revised target definition: excludes significant gains (net of related expenses) / charges (2) 2003-2005 reported; from 2006 as per revised target definition: excludes significant gains (net of related expenses) / charges Note: 2003-2005 based on U.S. GAAP, 2006 onwards based on IFRS; figures may not add up due to rounding differences Investor Relations 05/07 · 22





### **Another outstanding first quarter**

1Q2007 financial highlights							
Revenues	20%	EUR <b>9.6 bn</b>	Cost / income ratio	(1)ppt	66%		
Income before income taxes	22%	EUR <b>3.2 bn</b>	Return on Equity*	2ppt	45%		
Net income	29%	EUR <b>2.1 bn</b>	Diluted EPS	38%	EUR <b>4.28</b>		
■ Record first-quarte	r profits		■ Progress on expense	e ratios			
Record revenues i	n key areas		<ul><li>Outstanding delivery against target ratios</li><li>Pre-tax RoE</li><li>Diluted EPS</li></ul>				
Net new money of	EUR 14 bn						



<sup>\*</sup> Based on average active equity
Note: Data comparison 1Q2007 vs. 1Q2006
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financial transparency.

#### **Additional information**





#### **Number of shares for EPS calculation**

In million		Average		At e	end of pe	riod
	1Q 2006	FY 2006	1Q 2007	31 Mar 2006	31 Dec 2006	31 Mar 2007
	2000	2000	2007	2000	2000	2007
Common shares issued	526	522	525	518	525	525
Total shares in treasury	(18)	(22)	(27)	(11)	(26)	(22)
Common shares outstanding	508	500	498	506	499	503
Forward purchases <sup>(1)</sup>	(69)	(65)	(61)	(72)	(59)	(66)
Vested share awards <sup>(2)</sup>	33	33	38	36	31	40
Basic shares (denominator for basic EPS)	473	468	475	470	471	477
Dilution effect	53	53	21			
Diluted shares (denominator for diluted EPS)	526	521	496			

<sup>(1)</sup> With physical settlement only

Note: Figures may not add up due to rounding differences

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<sup>(2)</sup> Still restricted



## **Group headcount**

Full-time equivalents, at period end

	31 Dec	31 Mar	ar 30 Jun	30 Sep	0 Sep 31 Dec	31 Mar 2007	31 Mar	31 Mar 2007 vs. 31 Dec 2006	
	2005	2006	2006	2006	2006		Total change	Net of de-/consoli- dation	
CIB	12,800	12,885	13,251	13,880	14,384	16,410	2,026	395	
PCAM	26,587	27,143	27,802	28,146	28,331	29,409	1,078	512	
Corporate Investments	34	34	32	36	38	29	(9)	(9)	
Infrastructure	24,005	24,041	24,351	25,413	26,096	27,266	1,169	588	
Total	63,427	64,103	65,435	67,474	68,849	73,114	4,265	1,487	

Note: All figures reflect segment composition as of 31 March 2007 Figures may not add up due to rounding differences Investor Relations  $05/07 \cdot 26$ 





## Invested assets<sup>(1)</sup> report

In EUR bn	31 Mar 2006	30 Jun 2006	30 Sep 2006	31 Dec 2006	31 Mar 2007	Net new money
Asset and Wealth Management Asset Management Institutional Retail Alternatives Insurance	713 544 138 236 56 114	683 518 131 223 55 109	<b>713 540</b> 137 233 56 113	<b>732 543</b> 139 236 58 111	747 553 140 241 61 110	8 4 0 4 1 (2)
Private Wealth Management (2) PWM excl. PCS (2) Private Client Services	<b>169</b> 127 42	<b>165</b> 126 39	<b>173</b> 133 41	<b>189</b> 149 40	<b>194</b> 154 40	<b>4</b> 3 0
Private & Business Clients (3) Securities Deposits excl. sight deposits Insurance (4)	<b>169</b> 118 42 9	<b>165</b> 113 42 9	<b>169</b> 117 43 9	<b>176</b> 120 46 10	190 128 52 10	7 1 6 (0)
Corporate Banking & Securities	57	57	56	58	57	(1)
Total invested assets	939	905	939	966	993	14

<sup>(1)</sup> Assets held by Deutsche Bank on behalf of customers for investment purposes and / or managed by Deutsche Bank on a discretionary or advisory basis or deposited with Deutsche Bank

(4) Life insurance surrender value

Note: Figures may not add up due to rounding differences

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<sup>(2)</sup> Reflects acquisition of Tilney in 4Q2006

<sup>(3)</sup> Reflects acquisition of Berliner Bank in 1Q2007



## Regional invested assets<sup>(1)</sup> – AM and PWM

In EUR bn

	31 Mar 2006	30 Jun 2006	30 Sep 2006	31 Dec 2006	31 Mar 2007	31 Mar 2007 vs. 31 Dec 2006
Asset Management Germany UK Rest of Europe Americas	544 238 7 50 222	<b>518</b> 230 8 48 205	<b>540</b> 237 8 49 217	<b>543</b> 238 10 48 217	553 249 12 45 216	2 % 4 % 18 % (5)% (0)%
Asia / Pacific	26	26	28	30	31	5 %
Private Wealth Management (2) Germany UK (2) Europe / Latin America / Middle East USA Asia / Pacific	169 43 - 52 57 17	165 43 - 52 54 16	173 45 - 54 56 17	189 47 12 55 56 19	194 49 12 58 55 20	3 % 4 % (4)% 4 % (1)% 9 %
Asset and Wealth Management	713	683	713	732	747	2 %

Note: Figures may not add up due to rounding differences

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<sup>(1)</sup> Assets held by Deutsche Bank on behalf of customers for investment purposes and / or managed by Deutsche Bank on a discretionary or advisory basis or deposited with Deutsche Bank (2) Reflects acquisition of Tilney in 4Q2006



#### Regional net new money – AM and PWM

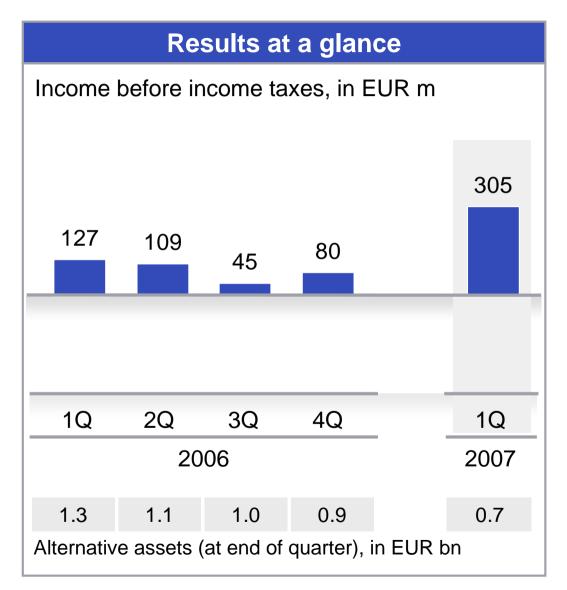
In EUR bn

	1Q2006	2Q2006	3Q2006	4Q2006	FY2006	1Q2007
Asset Management Germany UK Rest of Europe Americas Asia / Pacific	5 7 (1) (1) (1) 2	(5) (1) 0 (1) (4) 1	6 1 0 0 3 0	(0) (3) 1 (2) 3 1	6 5 1 (4) 0 4	4 8 1 (3) (3) 1
Private Wealth Management Germany UK Europe / Latin America / Middle East USA Asia / Pacific	4 1 - 1 1	3 1 - 1 0 1	4 1 - 1 1	3 1 - 1 0 1	15 4 - 4 3 4	4 1 0 2 (1) 1
Asset and Wealth Management	10	(1)	10	3	21	8





#### **Corporate Investments**



Condensed P&L (reported)								
In EUR m								
	Change vs.							
	1Q2007	1Q2006	4Q2006					
Revenues	438	164%	163%					
Provisions*	(1)	n.m.	n.m.					
Noninterest exp.	(134)	212%	47%					
IBIT	305	141%	280%					

- Main items in 1Q2007:
  - Gain on sale of Fiat shares of EUR 128 m
  - Income from equity method investment in Deutsche Interhotel Holding of EUR 178 m
- 1Q2006 included gain of EUR 131 m from the sale of our remaining stake in Eurohypo

Note: Figures may not add up due to rounding differences

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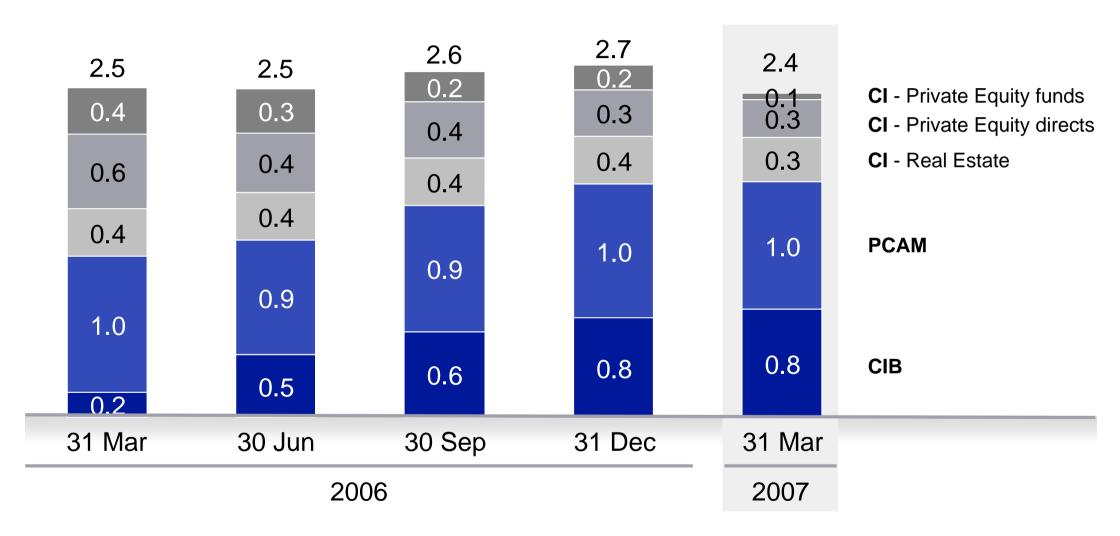


<sup>\*</sup> Provision for loan losses



#### **Alternative assets exposure**

Book values, in EUR bn







## Listed holdings – unrealised net gains of EUR 3.2 bn

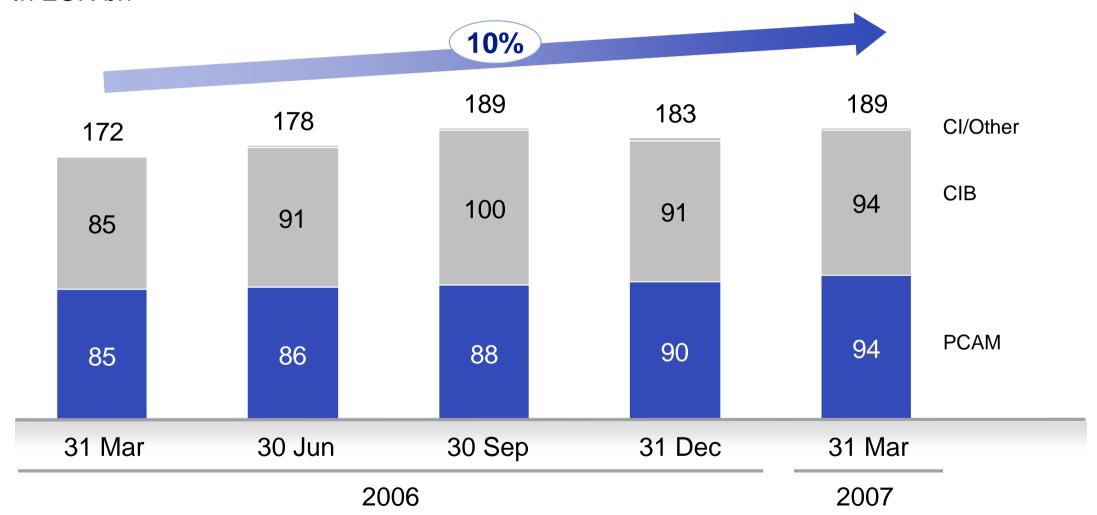
In EUR m	Stake (in %)	Market value					
	31 Mar 2007	31 Mar 2006	30 Jun 2006	30 Sep 2006	31 Dec 2006	31 Mar 2007	
DaimlerChrysler AG	4.4%	2,124	1,728	1,770	2,103	2,766	
Allianz AG	2.2%	1,330	1,191	1,316	1,494	1,485	
Linde AG	7.8%	855	756	931	983	1,010	
Fiat S.p.A.	-	104	104	126	144	-	
Other	n.m.	142	161	226	250	401	
Total market value		4,556	3,939	4,370	4,975	5,662	
Total unrealised gains		2,363	1,722	2,022	2,627	3,213	





#### Loan book

In EUR bn

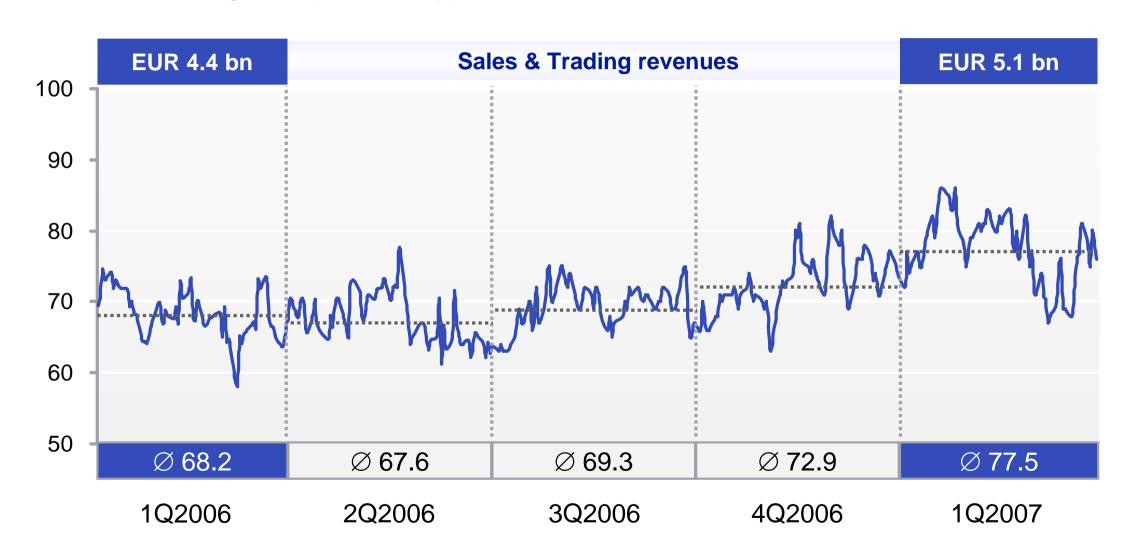






#### **Risk efficiency**

VaR of CIB trading units (99%, 1 day), in EUR m





#### **Update on share buybacks**

Total repurchases	1.6 m	2.8 m	3.3 m
In % of shares issued*	0.3%	0.5 %	0.6 %
Capital consumption	EUR 0.1 bn	EUR 0.3 bn	EUR 0.3 bn



<sup>\*</sup> Based on shares issued as at 31 March 2007 (525 m shares) Note: Figures may not add up due to rounding differences Investor Relations 05/07 · 35





#### **Our target definition**

#### **Pre-tax return on equity (target definition)**

IBIT attributable to DB shareholders (target definition)

Average active equity

## IBIT attributable to DB shareholders (target definition)

Reported income before income tax expense

Less minority interest

IBIT attributable to DB shareholders

Deduct significant gains (net of related expenses)<sup>(1)</sup> Add significant charges<sup>(2)</sup>

IBIT attributable to DB shareholders (target definition)

#### Diluted earnings per share (target definition)

Net income attributable to DB shareholders (basis for target definition EPS)<sup>(3)</sup>

**Diluted shares outstanding (average)** 

## Net income attributable to DB shareholders (basis for target definition EPS)

Net income attributable to DB shareholders

Adjust post-tax effect of significant gains / charges Adjust significant tax effects

Net income attributable to DB shareholders (basis for target definition EPS)

<sup>(1)</sup> Such as gains from the sale of industrial holdings or businesses

<sup>(2)</sup> Such as charges from restructuring, goodwill impairment, litigation

<sup>(3)</sup> After assumed conversions



#### **Cautionary statements**

The information provided herein does not represent a full set of financial statements in accordance with IAS 1 and IFRS 1. Therefore it may be subject to adjustments based on the preparation of the full set of financial statements for 2007. The segment information is based on IFRS 8: 'Operating Segments'. IFRS 8, whilst approved by the International Accounting Standards Board (IASB), has yet to be endorsed by the European Union.

This presentation also contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our trading revenues, potential defaults of borrowers or trading counterparties, the implementation of our management agenda, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our SEC Form 20-F of 27 March 2007 on pages 9 through 15 under the heading "Risk Factors." Copies of this document are readily available upon request or can be downloaded from www.deutsche-bank.com/ir.

This presentation contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS refer to the 1Q2007 Financial Data Supplement, which is accompanying this presentation and available on our Investor Relations website at www.deutsche-bank.com/ir.